



IRELAND

- BRITISH COLUMBIA

TRADE DIRECTORY



ACKNOWLEDGEMENT

Ireland Canada Chamber of Commerce, Vancouver acknowledges that we are collaborating and creating on the traditional and ancestral xʷməθkʷəy̓əm (Musqueam), Skwxwú7mesh Úxwumixw (Squamish), and səliłwətaʔ (Tsleil-Waututh) territories

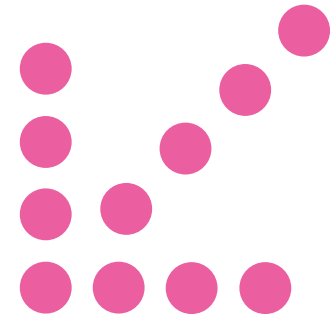


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DIRECTORY WELCOME



WELCOME FROM LAR QUIGLEY PRESIDENT

VANCOUVER CHAPTER, IRELAND-CANADA CHAMBER OF COMMERCE

We are a friendly and outward-focused chamber run by a dedicated group of Irish professionals who are grateful to live, work and play on this beautiful land of the Coast Salish peoples. Our founding members recognised there was a need for greater support for the growing Irish business community here in the city and sought to address this by establishing a formal chamber.

The Ireland-Canada Chamber of Commerce Vancouver (ICCCVan) was subsequently incorporated in late 2017. Initially, we had three board members and have since expanded to ten, with an all-island approach and mandated gender balance on our board.

We support our members by providing them opportunities to hear from senior leaders in the community as well as participate through networking events, roundtables and educational sessions.

The ICCCVan team is excited to present this directory to the Community and hope it acts as a great platform to build off the strong existing links between our two regions.

I would like to extend a sincere thanks on behalf of the board to our partners at the Irish Department of Foreign Affairs & Trade for funding this initiative.

Mise le meas,

Labhrás Ó'Coigligh (Lar Quigley)
President, ICCCVan



A WORD FROM CONSUL GENERAL FRANK FLOOD

CONSULATE GENERAL OF IRELAND IN VANCOUVER, DFA

The opening of the new Consulate General of Ireland in Vancouver marks the beginning of a new phase of stronger relations between Ireland and British Columbia. In addition to providing an expanded consular and Irish community support service, the Consulate will work as a matter of priority to promote trade, tourism and investment linkages between Ireland and British Columbia.

It is in this context that I would like to express my sincere personal appreciation to the Vancouver Chapter of the Ireland-Canada Chamber of Commerce for developing this excellent online trade directory. This project, which has been fully funded by the Irish Department of Foreign Affairs and Trade, acts as a benchmarking initiative, which maps out the current trade linkages between British Columbia and Ireland, and indicates in what sectors there are potential for further growth.

The trade directory helps to answer the key question of how do we turn the goodwill which exists between Ireland and Canada into mutually beneficial business relations, particularly in British Columbia?

I am confident that this trade directory will be a very useful resource to all concerned, Canadian and Irish alike who wish to further strengthen business linkages between Ireland and British Columbia.

Wishing the Vancouver Chapter of the Ireland-Canada Chamber of Commerce continued success.

Le gach dea-ghuí

Frank Flood
Consul General of Ireland, Vancouver



A WORD FROM AMBASSADOR JIM KELLY

EMBASSY OF IRELAND TO CANADA, DFA

I would like to take this opportunity to congratulate the Ireland-Canada Chamber of Commerce Vancouver (ICCCVAN) on the release of this valuable online trade directory. The directory highlights the enormous potential for development of new and stronger trade and investment linkages between Ireland, the city of Vancouver and the province of British Columbia.

Our Embassy in Ottawa continues to work closely with all chapters of the Ireland Chamber of Commerce in Canada and the Ireland Canada Business Association in Ireland to promote bilateral trade and investment, in support of Irish business and economic interests. As our economy and exports continue to grow, Irish firms are succeeding in Canada in sectors as diverse as enterprise software, e-learning, retail technologies, digital health, fashion, agri-food, the internet of things, fintech and advance construction products.

While still in its early days of operation, the new EU-Canada Comprehensive Economic and Trade Agreement (CETA) provides a powerful catalyst to further grow bilateral trade and investment between Ireland and Canada. Post-Brexit, CETA will offer Canada access to a market of more than 450m people. As the closest point of that market to North America, Ireland is perfectly positioned to become an island hub between both continents.

We are a committed member of the Eurozone as well as the EU and its single market, with a highly-educated English-speaking population, a business friendly environment and a common law tradition, offering considerable compatibility for Canadian business. One of the fastest growing economies in Europe, the Irish Department of Finance expects GDP growth of around 3.9% in 2019 and 3.3% in 2020.

This is a unique moment of opportunity in Ireland-Canada business relations and I congratulate ICCCVAN on the timely production of this new trade directory, which will greatly assist business to leverage that opportunity.

With best wishes,



Jim Kelly
Ambassador of Ireland



MESSAGE FROM THE HONOURABLE BRUCE RALSTON

MINISTER OF JOBS, TRADE AND TECHNOLOGY

On behalf of Premier John Horgan and the Government of British Columbia, I would like to congratulate the Ireland-Canada Chamber of Commerce in Vancouver on the launch of the Ireland-B.C. Trade Directory. Comhghairdeas!

In British Columbia we are proud of our cultural diversity, and our wide variety of cultures contributes to our province's economic success. More than 675,000 people of Irish descent live in British Columbia, and many Irish citizens come to live and work in B.C. each year through the temporary foreign worker and International Experience Canada work programs.

From the establishment of the Ireland-Canada Chamber of Commerce in 2017 to the opening of the Irish Consulate in Vancouver in 2018 and the launch of this directory, more business and intergovernmental connections are being made between B.C. and Ireland.

British Columbia values its long-standing cultural and trade relationship with Ireland. The Canada-EU Comprehensive Economic Trade Agreement (CETA) has supported very positive trade results for B.C. With B.C.'s and Ireland's fast-growing tech and life sciences sectors and an expanding economy supporting more work in the construction trades, I believe we can help each other reach our mutual goals and create good jobs for Ireland and B.C.

I appreciate the work being done by the Ireland-Canada Chamber of Commerce in releasing this important business resource and for the work you do to connect British Columbian and Irish businesses with the many opportunities for collaboration and investment.

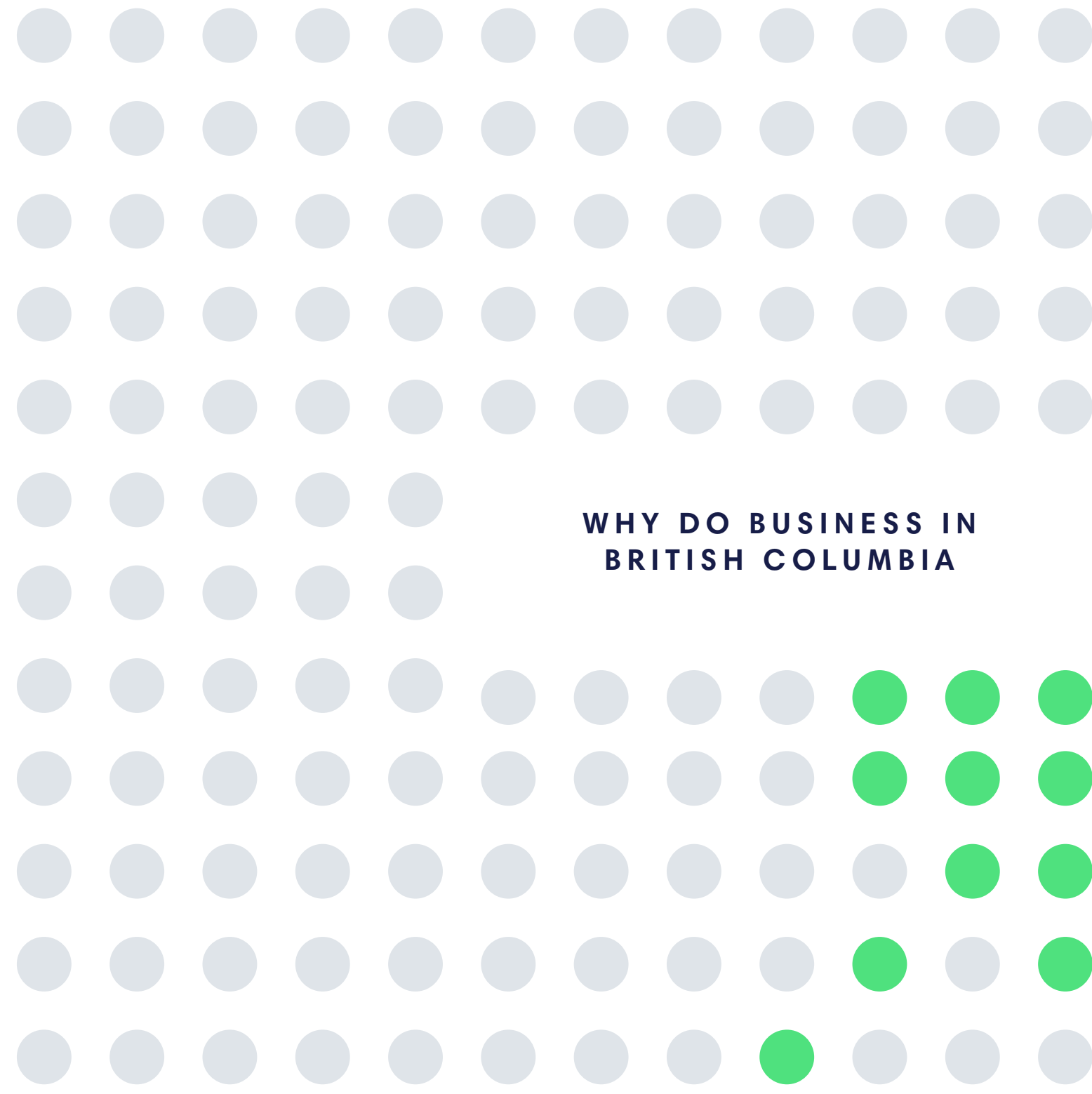
Sincerely,



Bruce Ralston
Minister Jobs, Trade and Technology

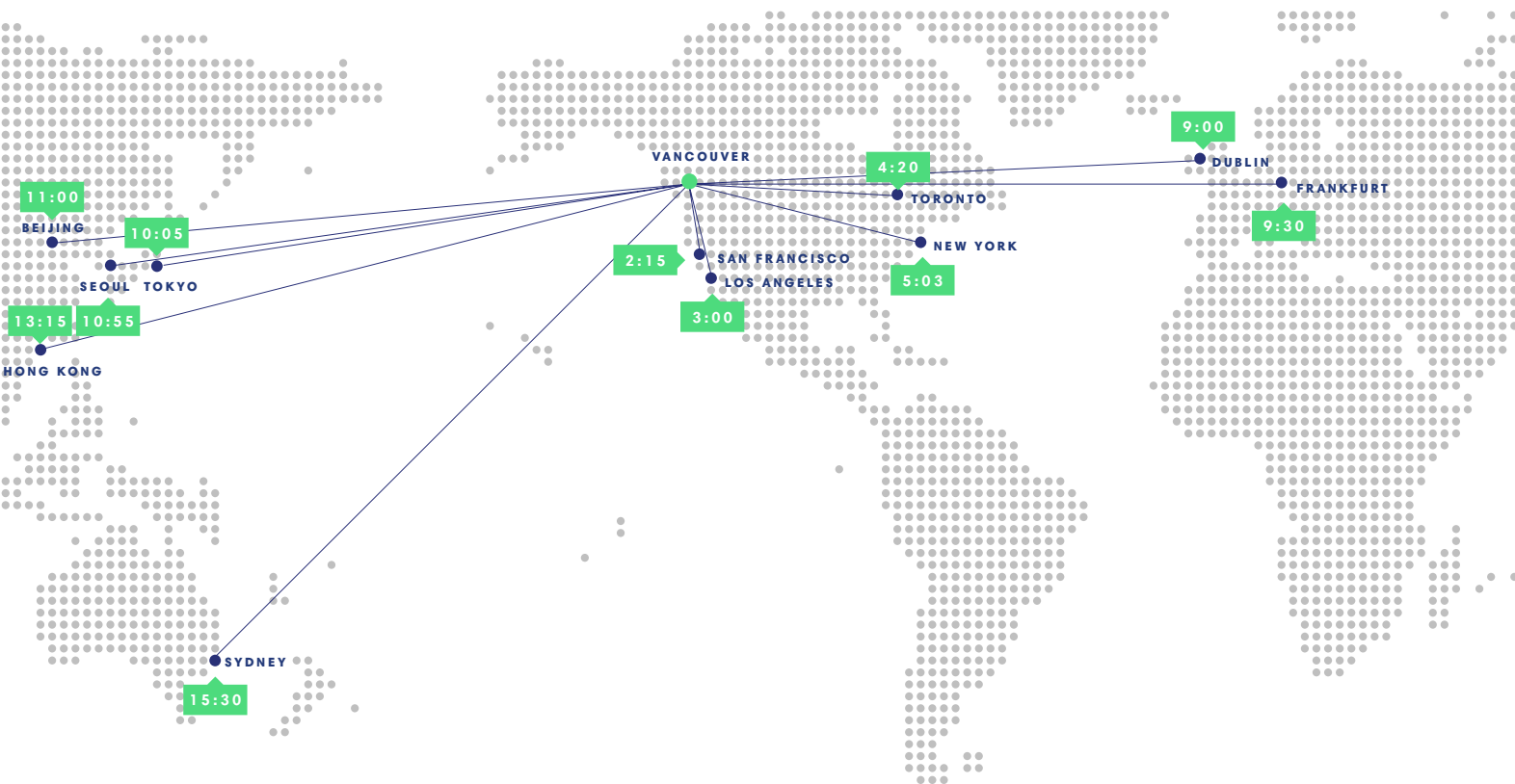


**WHY DO BUSINESS IN
BRITISH COLUMBIA**



Why do business in British Columbia, Canada?

Flight times between Vancouver & major economic hubs



Strategic Location

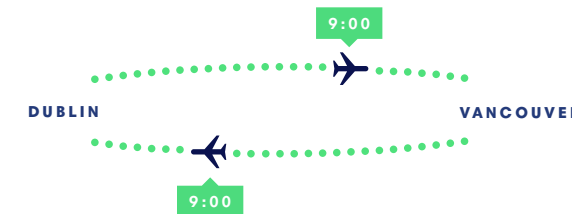
Canada is the only country to have free trade agreements with all countries of the G7. The Province of British Columbia is advantageously positioned and offers unparalleled access to the world's largest markets. Located on the west coast of Canada it offers easy access to Asia, North America and Europe. British Columbia's transportation infrastructure is fast, reliable and serves as a well networked hub with established supply chain and logistics channels.

Rich Resources

A province rich in natural resources, B.C. has a track record of innovating. Beautiful British Columbia boasts an exceptional quality of life and is consistently ranked amongst the world's most attractive and liveable cities. This helps attract and retain an enviable workforce that is diverse, skilled, educated and multilingual.

Affinity to Ireland

Canada is a highly attractive market for Irish companies seeking to expand in North America and is Ireland's 7th largest trade partner outside of the EU for goods. The Comprehensive Economic and Trade Agreement (CETA), has given the already close trading relationship between Ireland and Canada a significant boost. Benefits include the reduction of tariffs and improved labour mobility between the two jurisdictions. The Irish community in B.C. is growing as is Ireland's reputation for producing quality services and talented professionals with the work ethic required to successfully operate in the B.C. market.



Shared Culture and Practices

British Columbia is well disposed to trade with Ireland. The attitude towards Ireland is overwhelmingly positive in the Province, and relations between Ireland and Canada are based on a longstanding combination of family ties, cultural affinities and shared democratic political traditions. Almost 3.9 million Canadians or 13% of the population claim some Irish ancestry. This helps a great deal in opening doors and establishing rapport in what is a highly relationship focused marketplace.

Almost 3.9 million
Canadians (13%
of the population)
claim Irish ancestry

Attractive Business Environment

Canada offers an attractive operating environment to companies and is ranked 12th in the IMD World Competitiveness Ranking while Ireland scored 10th. B.C. is an economic leader in Canada and is recognized for its fiscal stability and triple-A credit rating. In 2017, employment grew faster than any other part of Canada. The Government of British Columbia forecasts that British Columbia's real Gross Domestic Product (GDP) will grow 2% in 2019.

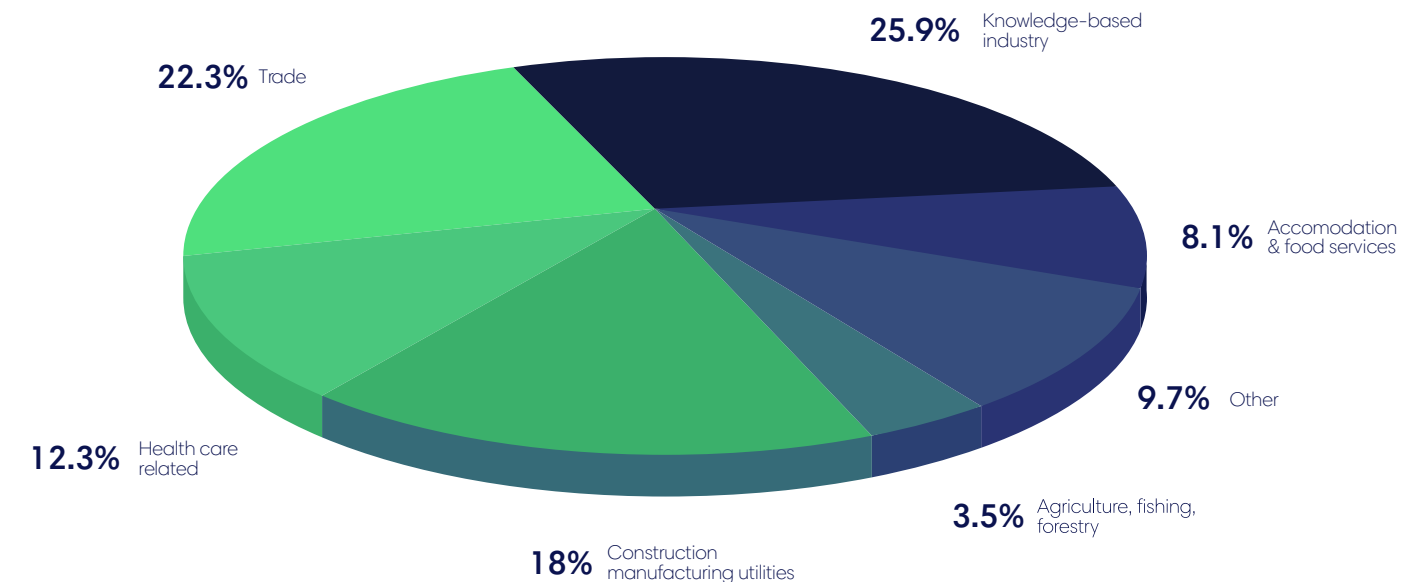
The second largest country in the world, Canada comprises of ten provinces and three territories. Around 90% of Canada's 36.5 million population live within 200km of the United States border. The country spans six time zones with British Columbia's Pacific Time zone advantageously overlapping major commercial time zones, serving convenient communications with global trade partners.

The 10th largest economy in the world, Canada continues to grow steadily. Its strong and stable economy is backed by strong institutions and a track record of consistent policies. It is the most open economy in North America, according to the Wall Street Journal 2019 Index of Economic Freedom ranks it 8th in the world. Ireland is listed in 6th place.

Talented Workforce

Vancouver is ranked sixth in the Economist's Global Liveability Report out of 140 cities. These studies reflect B.C.'s high level of stability, health care, culture and environment, education and infrastructure. This makes British Columbia a great place to live, attracting top talent from around the world.

British Columbia's universities are among the top-ranked institutions in Canada and consistently receive top marks in global rankings, producing candidates that are equipped to deliver in an increasingly competitive marketplace.



Growth Sectors and Opportunities

Trade and Invest B.C. have identified growth opportunities in B.C. across multiple industry sectors including:



Agrifoods



International education



Technology

including information, communication and wireless technologies; film, television and digital media; life sciences



Clean technology



Natural gas



Tourism



Forestry



Mining



Transportation Infrastructure

Enterprise Ireland has identified four key areas of opportunity where Irish companies are well placed to deliver products and services.

- Financial Services
- Natural Resources
- Agriculture & Agri-food
- Telecommunications

Tips for doing business

- 1 Canadians are polite and reserved, trust is a key part of doing business in this market. Relationship building and collaboration are core to being successful.
- 2 Canadians prefer to work with a company that is invested in their country, either through an established presence in Canada or as a result of introductions from a known contact. Having access to a strong local network is important when establishing business in B.C.
- 3 Of all the provinces in Canada, B.C. is viewed as laid-back and casual, with a strong outdoor-oriented lifestyle and, consequently, can be less formal in their business attire than their eastern counterparts.
- 4 Canadian companies take pride in their ability to produce quality goods, services and establish trusted brands. Trading solely on price will not be enough to win over the market and should be considered in negotiations.
- 5 Canada's provinces and territories vary in terms of regulations, key industry players and customer profile. Research and developing in-market relationships are essential.

British Columbia Key Headlines

- B.C.'s real Gross Domestic Product (GDP) is forecast to grow 2% in 2019.
- B.C.'s six airports serve international markets. Vancouver International Airport has been voted top airport in North America for ten consecutive years.
- B.C. and Ireland are easily connected with direct flights operating between Dublin and Vancouver with journey times averaging 9 hours.
- The Port of Vancouver is Canada's largest port and the third largest port in North America; responsible for trade with more than 170 world economies.
- British Columbia has the highest rate of broadband and overall Internet connectivity in Canada.
- A diverse and flexible workforce of more than 2.4 million is one of British Columbia's greatest resources.
- International immigration is a key source of new skills with approximately 64,000 temporary and foreign worker and international mobility permits granted each year in British Columbia.
- Over 6,000 people are employed by Irish companies in Canada.



WHY DO BUSINESS IN IRELAND

There comes a time in every company's journey that it needs to reach new markets. To do this effectively, it needs a local presence. For any company expanding its international footprint, Europe is an obvious destination.

Home to more than 500 million consumers, it is a sophisticated, mature market that is open to new products and services. But serving customers in Europe requires a direct presence on the continent itself. So, the next question is: where? We believe Ireland is that place.

Ireland's advantage

For Canadian-headquartered companies, in particular, Ireland has the advantage of being English-speaking, as well as being a committed member of the European Union. This makes it the ideal launchpad into the European market, for business growth and customer operations, world-class manufacturing, or research, development and innovation.

Ireland is socially diverse, politically stable and economically strong. It's the Eurozone's fastest-growing economy – and ahead of the US and OECD average.

In terms of talent, culture, and cost, Ireland compares favourably to other countries across Europe. Its business-friendly environment makes it easy to navigate for Canadian companies, offering many attractive investment incentives for activities like R&D.

For employers, Ireland provides access to a skilled talent pool, drawn from its existing industrial and educational base, and beyond. In addition, Ireland is renowned the world over for its open, welcoming culture. The country is home to an increasingly multicultural and diverse society, so it's a highly attractive destination for key hires who are relocating from other countries. Competitive living costs mean a person can live well for less money in Irish cities than in other tech hubs like San Francisco, New York or London.

Legal

Ireland's legal system is based on common law, so it has many aspects that Canadian legal practitioners will find familiar. As an EU member, Ireland also implements regulations and laws made at European Union level. The process for incorporating a company in Ireland is transparent, fast and straightforward. The strong legal and regulatory landscape makes Ireland an attractive and stable place to do business.

Company setup:

The process of incorporating a company in Ireland is easy and inexpensive, with little or no red tape. The Irish Companies Registration Office handles incorporation applications and this is fully online. There are three main vehicles for setting up a company as a multinational.

1. A private company limited by shares (LTD)
2. Unlimited liability company
3. A public limited company (PLC)

Contract law in Ireland

The Irish legal system is transparent and gives due recognition to the importance of contracts. As a member of the European Union, Ireland is bound by EU law; decisions made by the Court of Justice of the European Union are applicable and enforceable in Ireland.

Privacy and data protection

Since May 25, 2018, the EU General Data Protection Regulation (GDPR) has come into force. It affords increased protection and privacy to the processing of information that personally identifies EU citizens. As a harmonised European Union regulation, it applies equally in Ireland and all member states. This is an advantage to multinationals doing business across the EU from Ireland, because it simplifies the regulatory oversight needed. International companies can choose a supervisory authority from one country and deal exclusively with that agency instead of regulators in each EU Member State.

Employment law

Irish labour laws are considered more flexible than those of other European countries. Employers in Ireland have broad freedom of contract, with minimum statutory requirements around salary levels, annual leave, and working hours.



Human Resources

For companies at any stage of their growth, access to talent is vital. Ireland offers the best of both worlds: it has the youngest population in Europe (one-third is under 25 years of age) and has a highly educated workforce; 53.5% of 30-34 year olds in Ireland have a third-level qualification, compared to the EU average of 40%. Ireland also attracts top talent from across the European Union, while the visa process for workers outside the EU is very streamlined.

First hires

Ireland's long-established links with North American multinationals are a rich source of experienced management-level candidates who can lead a local office. Hiring a senior leader with past involvement in setting up or running a business while reporting into Canada can give your company a valuable head start. Ireland's business community tends to be closely networked; connections are plentiful so it's possible that a trusted contact might reach out to their network and link you to a potential candidate. In turn, that person's own network can be a useful source of identifying other potential recruits to build out your company's team. If you're hiring someone less experienced but more entrepreneurial, they may not have such extensive contacts, and you may need to support them more closely from headquarters in the early days.

Growing your team

Whether you're hiring in sales, administration or technical roles, Ireland can provide. It has a young workforce that's adaptable and highly educated, coming from a system that ranks among the top ten countries worldwide for quality. It's a strong source of technology talent; almost 30% of students enrol in third-level Science, Technology, Engineering and Maths (STEM) courses. There's also good availability of language skills in-country, with almost 350,000 non-Irish nationals in the workforce at the time of the 2016 census.

Employment permits

Nationals from countries in the European Economic Area can work in Ireland without needing to obtain a work permit first. The Irish Government's Department for Business, Enterprise and Innovation has an online work permit and visa system in place for skilled workers from outside the EU. The fast-track 'trusted partner' employment permit system means that work permit applications for non-EU nationals are processed within 10 working days. For IDA Ireland clients, the requirement for Labour Market Needs Test is waived.

For companies that need to recruit talent from outside the EU, IDA Ireland works closely with the relevant Irish authorities on securing employment permits and visas. Companies can also avail of a streamlined employment permit application under the Trusted Partner Initiative.

Labour law

Irish labour laws are considered more flexible than those of other European countries. Employers in Ireland have broad freedom of contract, with minimum statutory requirements around salary levels, annual leave, and working hours. Irish law provides employees with some protection in dismissals and redundancies.

- In Ireland, written employment contracts aren't mandatory but are usually provided. They typically include a description of the work, duties, expected hours, salary and benefits.
- The maximum working week is 48 hours.
- Annual leave is calculated based on time the employee has worked, subject to a statutory minimum of four working weeks, or 20 days, plus public holidays.
- Protected leave applies in certain circumstances such as maternity leave, parental leave or carer's leave, but pay during this time is often at the employer's discretion and varies by industry.

Labour cost

Irish labour costs are extremely competitive by European standards, having grown at an average of less than 2% annually over the last five years. Hourly labour costs in

Ireland are mid-range in Europe and below the Eurozone average. By some estimates, salaries in Dublin are 30% below the rates in London, for example, and other places in Ireland offer even more competitive pay scales.

Collaborating with the education system

If your company needs to hire candidates with computer science or technology skills, consider pairing up with education providers as a potential source of talent. Many multinational companies in Ireland form links with universities and third-level educational institutes, and IDA Ireland can facilitate discussions with these groups on request.



Finance

Banking

Ireland has several banks and financial institutions for establishing corporate business banking facilities, both domestically headquartered banks and local divisions of global banks. New companies typically need to complete a bank mandate that has been approved by a resolution of the company directors. The company will also need to comply with KYC and AML banking rules. IDA Ireland can arrange introductions to help achieve a faster landing.

Corporate tax benefits

Ireland's corporate tax rate is 12.5%. This rate applies to all Irish corporate trading profits. There is an effective zero tax rate for foreign dividends. Ireland also has access to an extensive network of double taxation agreements. PwC's Paying Taxes 2018 report ranked Ireland first in Europe for ease of paying business taxes. Its regime is fully compliant with OECD guidelines and European Union competition law.

Tax credits and grants and IP holding regime

Ireland offers generous tax incentives for research and development and an excellent intellectual property regime. A 25% tax credit is available for all qualifying R&D activity. It can be combined with other grant funding from Government and is calculated on the company spend, net of grant aid. IDA Ireland's team of technologists and tax advisors can provide guidance on this.

PwC's Paying Taxes 2018 report ranked Ireland first in Europe for ease of paying business taxes.

The Knowledge Development Box

As well as supporting a new investor's upfront spend in R&D through tax credits and grants, the Irish Government also operates the 'Knowledge Development Box' initiative that can increase a company's after-tax profits on any patents and qualifying IP generated from R&D activity that takes place in Ireland. The KDB offers a 50% reduction in the standard corporate tax rate and is open to all companies engaged in research, development and innovation activities relating to:

- Accounting periods commencing on or after 1 January 2016
- 6.25% rate for qualifying profits
- The KDB income must flow to the same entity that undertook the R&D
- Modified Nexus Approach: benefit proportionate to the Irish company's R&D expenditure, relative to overall group R&D
- The Irish company must undertake the substantive R&D activities





ENTERPRISE, TRADE AND INVESTMENT ORGANIZATIONS



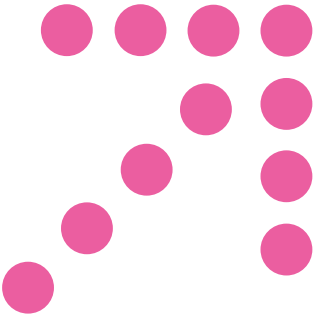


ENTERPRISE IRELAND

Enterprise Ireland is the government organization responsible for the development and growth of Irish enterprises in world markets. We work in partnership with Irish enterprises to help them start, grow, innovate and win export sales in global markets. In this way, we support sustainable economic growth, regional development and secure employment.

Through our office in Toronto, we support world-class Irish companies as they enter and grow across the Canadian market. Canada is Enterprise Ireland’s 9th largest market (and is the largest outside the EU, USA and China). The region has experienced impressive export growth rates for EI clients over the last few years, including 17% in 2016 and 19% in 2017. A significant number of Enterprise Ireland client companies are doing business in Canada, many of which have a local presence, employing some 6000 people across Canada.

Canada offers good trade and investment opportunities for companies across a number of industries. Leading sectors for Enterprise Ireland clients in Canada include; digital technologies, construction/engineering, life sciences, digital media & animation, financial services, retail, natural resources, and agriculture. In British Columbia specifically, Enterprise Ireland sees high potential for Irish companies in areas where the Province has shown clear strength, such as cleantech, AR/VR, life sciences, digital media and agricultural technologies.



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IDA IRELAND

Ireland has been a bridge to Europe for Canadian & US companies for over 70 years. Over 1,400 international companies have chosen Ireland as their strategic base in Europe. Ireland continues to attract foreign direct investment with FDI flows currently at a record high. There are now more people employed by International companies in Ireland than ever before, with IDA clients accounting for over 10% of the workforce. Talent and skills availability is a leading factor on the minds of investors, in addition to pro-business fiscal and tax policies, and access to a European market for goods services and talent.

IDA Ireland provides free and confidential services to international companies that are exploring setting up operations in Ireland to grow and support their European market & customers. IDA helps companies do due diligence, providing case studies, references and introductions. They provide legal, tax & recruitment advice as well as helping with property searches, PR support, immigration advice and in some locations provide financial incentives.

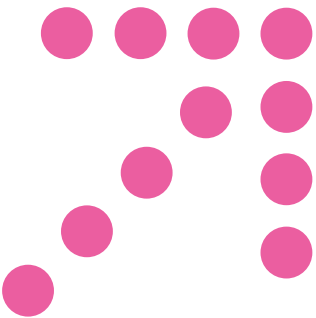
Ireland sees the increasing importance of the Canadian market and the growing economic ties between the two countries. As such, IDA Ireland has recently established a physical presence on the ground to better support the market and drive further links between Ireland and Canada.

The number if IDA clients originating from Canada has more than doubled since 2012, driven by growing links between the two economies and increased opportunities between Canada and Europe. Brexit has been a big factor of increased interest in Ireland as it is increasingly unclear whether the UK will offer free movement of goods, services & labour in to the EU, a major factor in location selection for Canadian companies. Ireland is and will continue to be a core member of the EU single market and the Eurozone.

Ireland has young and highly skilled international workforce. One third of the population is under 25 (EU 28: 26.8%) which makes Ireland, the youngest population in the EU. 53.5% of people aged 25-34 have successfully completed third level studies, higher than the OECD average of 44.5%.

Ireland is also increasingly multi-cultural and diverse with over 17% of the workforce from outside the country – comparing to the EU average of 12%.

Ireland is consistently voted one of the best locations in the world to do business. If you are looking to expand to Europe to grow and support your European business, Ireland is the place to do it – get in touch!



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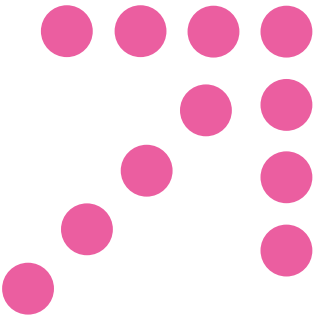
INVEST NI

As the regional business development agency, Invest NI’s role is to grow the local economy. We do this by helping new and existing businesses to compete internationally, and by attracting new investment to Northern Ireland. Invest NI is part of the Department for the Economy and provide strong government support for business by effectively delivering the Government’s economic development strategies.

The region offers:

- skilled people,
- competitive costs
- great infrastructure
- a location that delivers altogether more for investors.

As a location, Northern Ireland has exactly what investors are looking for a workforce that is educated, smart, innovative and results-driven. People who will go the extra mile to make sure your operation is a success. Combine this with a superb infrastructure, competitive costs and excellent support packages and you have the ideal location.



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TRADE AND INVEST BRITISH COLUMBIA

We help international companies invest in British Columbia, one of North America’s most competitive and dynamic business environments. Strategically located at the commercial crossroads between the Asia-Pacific region and North America, British Columbia is Canada’s Pacific Rim province. Companies in B.C. benefit from competitive taxes and operating costs, stable labour conditions, and an exceptional multi-cultural workforce that is well educated, highly skilled, and productive.

We support international organizations who want to do business with B.C’s innovative and competitive manufacturers and service providers. We help them discover how they can profit from our world-class goods and services in clean technology, life sciences, digital media and film production, as well as tourism, education, forestry and mining.

We offer assistance to export-ready firms in B.C through local support and our network of trade and investment offices around the world. We create and strengthen business contacts through industry-specific trade missions – along with virtual trade missions – each year.

Services for investors

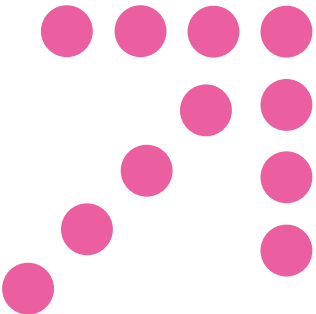
- Strategic support to analyze and implement investment decisions
- Detailed information about our economic and business conditions
- Assistance in establishing new enterprises
- Tours, introductions and events to help investors make connections and evaluate opportunities
- The Major Investments Office, providing personalized services to support major project proposals

Services for buyers

- Connecting international buyers of B.C. products and services with qualified suppliers
- Trade missions and events to bring B.C. suppliers to international buyers

Services for exporters

- International market intelligence and trade leads
- Market strategies and advice
- Contacts to an extensive network of international industry, government, and community influencers and partners
- Trade missions, events, seminars and training to introduce exporters to world markets



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VANCOUVER ECONOMIC COMMISSION

The Vancouver Economic Commission works to build a prosperous, inclusive and resilient economy for Vancouver, its businesses and its citizens

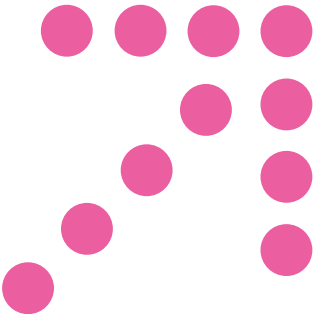
As the economic development agency for the City of Vancouver, we work to strengthen Vancouver’s thriving economy by supporting local companies, attracting high-impact investment and promoting international trade. VEC collaborates with business, academia and government organizations to position Vancouver as a global destination for innovative, creative and sustainable business.

VEC Services

VEC serves the business community’s needs across six pillars:

- **Entrepreneurship & Industry Support**
VEC provides mentorship, business-to-business and investment opportunities for local companies through a wide range of programs, workshops and events.
- **Research & Analysis**
VEC publishes leading-edge industry research on key opportunities and challenges for businesses, investors, policy makers and job seekers.

- **Talent Attraction & Development**
VEC works to identify and fill professional talent gaps to sustain Vancouver’s economic growth, while working with partners to generate well-paying local jobs.
- **Capital Access & Attraction**
VEC helps local businesses access capital at all stages of fund-raising by organizing business-to-business matchmaking, hosting deal-flow events and connecting companies to other funding opportunities.
- **Trade & High-Impact Investment**
VEC welcomes trade delegations and conducts trade missions while helping local companies access and build customer bases in international markets. We attract cross-border investment and assist international companies in landing and expanding in Vancouver.
- **Navigating & Branding Vancouver**
VEC proudly shares success stories of Vancouver businesses and positions Vancouver as a business, employment and investment destination.



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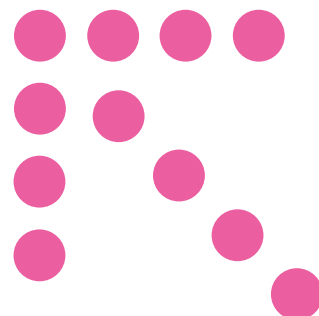




BC TECH

We are the voice of B.C.'s Technology industry. While our members focus on growing their businesses, BC Tech takes the lead in tackling the gaps and leveraging the strengths of our ecosystem. We advocate for policies, deliver impactful programming, promote corporate innovation and technology adoption, educate and connect the tech community, and celebrate the very best of BC Tech at our annual Technology Impact Awards.

Address	887 Great Northern Way, Vancouver, BC, Canada V5T 4T5
Telephone	+1 604-683-6159
E-mail	hello@wearebctech.com
Website	www.wearebctech.com



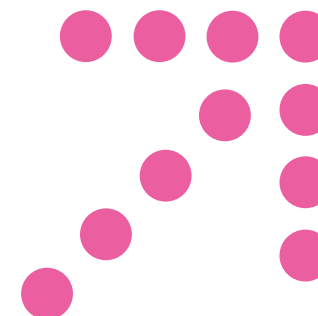
DIGIBC

The interactive and digital media association of BC is a member-supported, non-profit organization. DigiBC's mission is to promote, support and accelerate the growth of British Columbia's interactive and digital media industry to the benefit of current and future generations.

Membership is comprised of companies from the video game/interactive, animation, visual effects, and VR/MR/AR sectors, along with technology enablers and service providers who work alongside members to help grow the creative technology economy in the province.

Collectively, BC has over 600 digital media companies, which employ over 16,000 people and generate \$2.3 billion in annual sales – making us one of the most significant contributors to British Columbia's economic well-being.

Address	1311 Cypress Street, Vancouver, BC, Canada, V6J 3L1
Telephone	+1 604-602-5237
E-mail	team@digibc.org
Website	www.digibc.org





TECHNOLOGY IRELAND

Technology Ireland represents Ireland's tech sector with the mission of creating an ecosystem of category winning, scaling companies that wish to transform the markets in which they operate, through the innovative use of software and digital technology.

With origins dating back to 1968, the association represents the ICT, Digital and Software Technology Sector. The Association is a pro-active membership organization with over 200 member companies, large and small, located throughout Ireland.

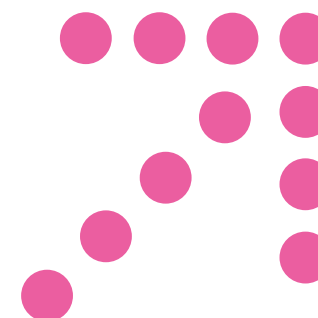
To support this vision, Technology Ireland provides leadership and direction on a number of key strategic issues, including the economic importance of the sector, competitiveness, research & development, international trade, public procurement, skills availability and education policy. Technology Ireland works with all stakeholders, including:

- Ibec, the largest business lobby group and largest lobbying organization in Ireland together employing 70% of the private sector workforce
- government departments
- governmental agencies
- universities and third level institutions
- professional bodies
- EU institutions.

Technology Ireland is structured on three key areas:

- Connections, events and networking information
- Knowledge base and employer services
- Influence through advocacy and working groups.

It is 100% industry led – run by members, for members. It includes leading Irish-owned and FDI players in the Irish technology sector and has access to a deep network of home-grown and international tech leaders and industry knowledge.



Address	84/86 Lower Baggot Street, Dublin 2, Ireland
Telephone	+353 1 605-1500
E-mail	info@technology-ireland.ie
Website	www.technology-ireland.ie



BC COLLEGES

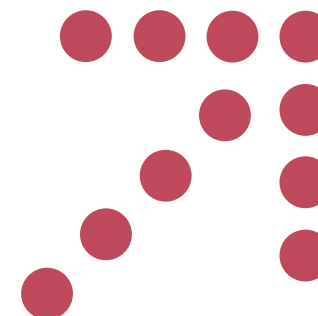
BC Colleges represent the Province's ten public, post-secondary colleges by advancing policies and awareness campaigns that help produce the highly skilled workforce essential to prosperity in British Columbia. Committed to the future strength of the province and the country, helping colleges achieve effective partnerships and investments with business, governments and key stakeholders. Together, BC Colleges are committed to a British Columbia where everyone has the opportunity to succeed through accessible, affordable, and applied education.

The role of BC's public colleges is to provide British Columbians with the essential and advanced skills needed in an ever-changing workplace. And we're clearly doing our job: over 90% of BC college students graduate and transition into the workforce within 6 months.

The BC college system has been in place for over 5 decades and serves over 125,000 students annually. With campuses and learning centres in over 60 communities throughout BC, our network of colleges provides close-to-home education that is directly linked to the labour market.

BC's colleges serve people and communities from all walks of life with a diverse range of programs - from adult education, through to career, technical, trade, university transfer and applied baccalaureate programs. Our programs provide relevant opportunities and pathways to employment or further education.

As the primary supplier of a well-educated, highly skilled workforce BC's system of community colleges is crucial to building sustainable communities and maximizing individual potential throughout the Province.



Address	#201-534 Pandora Avenue, Victoria, BC, Canada, V8W 1N6
Telephone	+1 250-595-4866
E-mail	stephanie@bccolleges.ca
Website	www.bccolleges.ca



EDUCATION IN IRELAND

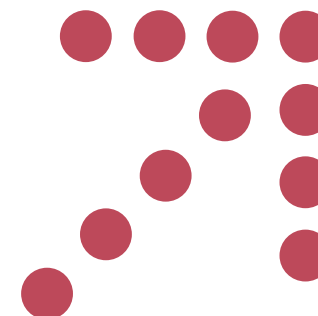
Education in Ireland is a national brand managed by Enterprise Ireland, under the authority of the Minister for Education and Skills. Enterprise Ireland is responsible for the promotion of Irish Higher Education Institutions overseas.

Ireland's worldwide reputation for high quality education is built on the solid foundation of commitment to excellence. Irish institutions consistently produce renowned intellectuals and thought leaders that inspire, enlighten and entertain the world.

With one of the best education systems in the world, renowned internationally for academic quality, this longstanding reputation for high quality education is built on a strong commitment to excellence: Beyond a reputation for academic quality and choice, students and businesses are drawn to Ireland for its deep cultural traditions, diverse outdoor activities and its vibrant, young, talented population.

Ireland has become synonymous with wit, intellect and lively debate. Education in Ireland works to promote this unique opportunity for international students to discover an island rich in heritage and colourful contrasts offering information and connections to world class research opportunities, scholarships in the context of an innovative and creative culture.

Education in Ireland can connect you to 1 unique location with 33 higher education institutions and 5000+ programs.



Address	Education in Ireland, Enterprise Ireland, East Point Business Park, Dublin 3, Ireland
Telephone	+353 1 727-2967
E-mail	educationinireland@enterprise-ireland.com
Website	www.educationinireland.com

creativeBC

CREATIVE BC

Creative BC, British Columbia's creative industry catalyst bringing a strategic and integrated approach to the growth and development of the province's creative industries.

Professional expertise and business support is provided in order to strengthen BC's motion picture, interactive digital, music and publishing sectors. Programs, services and investments act as a catalyst to help these sectors realize their economic and creative potential and to contribute to the future prosperity of our province.

Established by the provincial government, we collaborate with many provincial ministries and initiatives, municipal resources and relevant industry associations and committees to grow the sector, including those operating in:

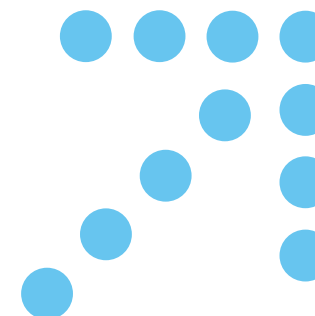
- Motion Picture: film, television, animation and VFX (visual effects)
- Music and Sound Recording
- Interactive and Digital Media (interactive games and application development)
- Book and Magazine Publishing

With a track record of success and this single shared intention, BC stands to emerge as a powerful and integrated creative centre of excellence.

To achieve its vision, the sector looks to Creative BC for strategic leadership and collaborative action toward sustained, mutual success.

Creative BC's values are activators — they form the foundation of a shared vision for the strategic direction of BC's creative industries:

- Inspire creative courage
- Focus on client needs
- Show service leadership
- Develop a united vision
- Trusted to act



Address	7 West 6th Avenue, Vancouver, BC, Canada, V5Y 1K2
Telephone	+1 604 736 7997
E-mail	kwatson@creativebc.com
Website	www.creativebc.com



FÍS ÉIREANN/SCREEN IRELAND

Fís Éireann/Screen Ireland is a leadership organization advocating for a vibrant, creative and sustainable Irish film, television and animation industry, with diverse voices, talent and opportunities, which speaks to and connects Irish film culture with audiences at home and abroad.

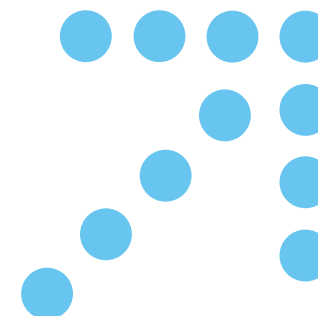
Support is offered to writers, directors and production companies and includes investment loans for the development, production and distribution of film, television and animation projects. A range of funds are available that focus on short film schemes to develop talent.

Film promotion services is part of Screen Ireland's remit, ensuring your film reaches international audiences is of key importance. Screen Ireland has identified festivals and markets for your films, highlighting where the Irish screen industry is promoted, as well as touching on sales and distribution strategy.

Ireland is a world-class dynamic filming location. Screen Ireland provides logistical on the ground support for film and television projects filming on location in Ireland.

The Film, TV and Animation sector comprises 11,960 jobs by way of direct, indirect and induced employment across the economy. Direct employment on the Film, TV and Animation sector is 7,070. The direct employment figures on production for Film, TV and Animation is 4,480.

There is strong Government commitment, together with a growing global demand for content, the film and screen industry is poised to continue to increase and expand the significant economic and social contribution it makes to Irish society.



Address	Queensgate, 23 Dock Road, Galway, Ireland
Telephone	+353 915-61398
E-mail	info@screenireland.ie
Website	www.screenireland.ie



BC FOOD PROCESSORS ASSOCIATION

The Association strengthens BC food processors by creating the environment to position the industry to compete and grow locally and globally; and to serve as the industry's advocate and is dedicated to help the industry achieve economic prosperity and sustainable safe production. Micro, small, medium, and large processing companies are represented, and since 2004 the Association has grown to more than 550 member companies

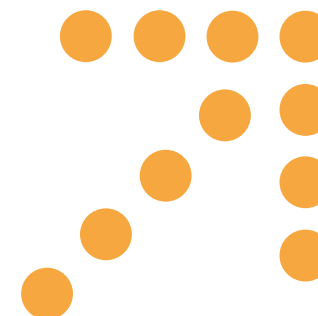
Members are offered support, training, fellowship and a strong voice. For the public BC Food Processors Association provide good food, innovative nutrition solutions, public policy advice, sustainable economic benefits for communities, and public education.

The core focus of the Association is to;

- Connect the industry to one another to share ideas, problem solve, identify potential synergies, fellowship, and explore mutually beneficial business;
- Educate - providing tools, resources and training required to make members and industry prosper;
- Advocate - representing a voice for opportunities and issues that impact on Association members and the industry;
- Inform - sharing relevant industry, economic and consumer information that affects members and industry.

BC Food Processors Association is structured on an active Committee and Peer Group Network where members interact, learn and network to build their business and the industry. Peer groups include but are not limited to the following key focus areas:

- Finance and Business Development
- Food Safety
- Human Resources
- Operations
- Sales and Marketing.



Address	Unit 310 - 9440 202nd Street, Langley, BC, Canada, V1M 4A6
Telephone	+1 604-371-4245
E-mail	info@bcfpa.ca
Website	www.bcfpa.ca



BORD BIA

Established in 1994, Bord Bia's mission is to drive through market insight and, in partnership with industry, the commercial success of a world class Irish food, drink and horticulture industry.

The role of Bord Bia, the Irish Food Board, is to act as a link between Irish food, drink and horticulture suppliers and existing and potential customers throughout the world. The objective is to develop markets for Irish suppliers and to bring the taste of Irish food to more tables world-wide.

With its headquarters in Dublin, Bord Bia has a network of overseas offices in Amsterdam, Dusseldorf, London, Madrid, Milan, Moscow, New York, Paris, Shanghai and Stockholm.

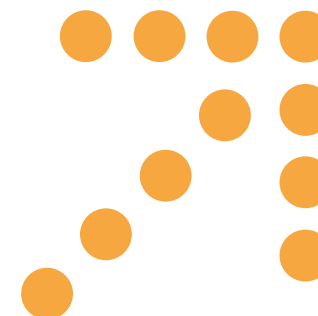
Board Bia's strategic objectives include:

- To actively contribute to the success and development of the Irish food, drink and horticulture industry.
- To enhance the reputation, based on the principles of sustainable development, of Irish food, drink and horticulture, among consumer and trade buyers in the marketplace.
- To be the authoritative source of strategic insight linking market opportunities to industry.
- To lead a collaborative approach with the key agencies involved in serving Irish food, drink and horticulture.
- To pursue emerging opportunities and actively respond to significant market issues that affect industry.
- To deliver value-for-money with expenditure.

Areas of focus are Meat & Livestock, Food & Beverages, Small Business and Organic Sectors, Horticulture and Services.

Services include:

- Quality Assurance
- Strategic Information Services
- Marketing Services.



Address	Clanwilliam Court, Lower Mount St, Dublin 2, Ireland, D02 A344
Telephone	+ 353 1 668-5155
E-mail	info@bordbia.ie
Website	www.bordbia.ie



GEOSCIENCE BC

Geoscience BC generates independent, relevant, public earth science research and data about British Columbia's minerals, energy and water resources. This advances knowledge, informs responsible development, encourages investment and stimulates innovation.

Collaboration with the resources sectors, academia, communities, Indigenous groups and government develops and shares unbiased and credible earth science research and data. Geoscience BC is a not for profit society.

Through the power of partnerships, Geoscience BC has been delivering high-quality, innovative geoscience research since 2005. We have collaborated with over 75 partners on more than 160 projects. Our research is publicly accessible and has been welcomed by diverse groups including the resource sectors, academia, communities, Indigenous groups and governments.

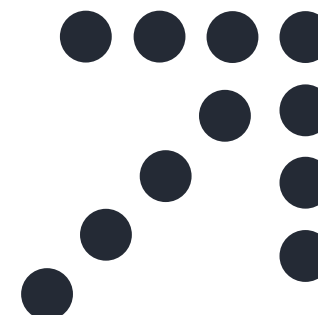
Geoscience BC functions to complement the efforts of pre-existing provincial and federal geological survey agencies but operates on an arms-length basis from the governments of both British Columbia and Canada.

Geoscience BC's mission is to generate and publicly share high quality and unbiased earth Science research and data that:

- Improves our collective level of geoscience knowledge
- Informs responsible natural resource development and investment decisions
- Catalyzes socio-economic opportunities, and
- Stimulates innovation and geoscience technologies

Work is d and integrated across six strategic focus areas.

1. Minerals
2. Energy
3. Water
4. Governance, Management and Finance
5. Public Access and Data Management
6. External Relations and Communications.



Address	#1101-750 W Pender Street, Vancouver, BC, Canada, V6C 2T7
Telephone	+1 604-662-4147
E-mail	info@geosciencebc.com
Website	www.geosciencebc.com



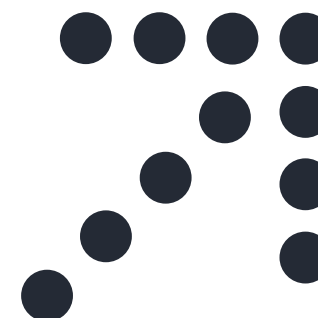
GEOSCIENCE IRELAND

Geoscience Ireland (GI) is a business cluster comprising over 35 Member Companies and is supported by Geological Survey Ireland and Enterprise Ireland. GI assists its Member Companies in winning business in over 50 countries, has a strong track history in providing consultancy and contracting services in Canada. The geoscience skill-set comprises

- geological, geophysical and geochemical surveying for mineral exploration;
- geotechnical and civil engineering for mine and enabling infrastructure design;
- hydrogeological and hydrology consulting expertise for water management;
- drilling and contract mining services;
- environmental and social, health and safety, and capacity building consultancy.

A number of industries require geoscience in early stage development including mining and quarrying, conventional and renewable energy, water and waste water infrastructure, and civil infrastructure projects such as road networks, ports and airports.

The Irish Government also supports the Irish Centre for Research in Applied Geosciences (iCrag) which is Ireland's national research centre comprising the country's major universities and academic bodies. It actively seeks collaborative agreements with international research and development bodies and the private sector. Ireland's geoscience capacity builds on its shared history with Canada; Canadian expertise supported the development of Irish mines since the 1960s. Today, one-third of GI Member Companies actively target commercial and research opportunities in the Canadian geoscience, mining, energy and civil infrastructure sectors.



Address	Geological Survey Ireland, Beggars Bush, Haddington Road, Dublin, Ireland
Telephone	+353 16-78-2673
E-mail	andrew.gaynor@gsi.ie
Website	www.geoscience.ie



MINING ASSOCIATION OF BRITISH COLUMBIA

MINING ASSOCIATION OF BC

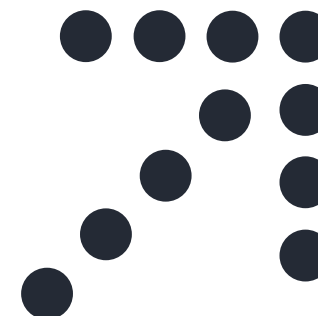
The Mining Association of B.C. (MABC) is the voice of mining in British Columbia, speaking on behalf of operating coal, metal and industrial mineral producers, as well as advanced development companies in the province.

With a mandate to encourage the safe development and operation of mining and related facilities across British Columbia, MABC's members are some of this province's most iconic operating companies that were started, and continue to be headquartered, in the province of B.C.

It consists of forty-plus member companies that directly employ thousands of British Columbians and indirectly support thousands of supplier and support jobs in every region of the province.

B.C. has a global reputation as a leading jurisdiction for mining with rich, diverse mineral deposits in every corner of the province; copper, coal, zinc, silver, gold, lead and molybdenum are the primary minerals mined in the province. B.C. is Canada's largest producer of copper, largest exporter of steelmaking coal and the only producer of molybdenum.

In 2017, BC's mining activities generated more than \$11.7 billion in gross mining revenues and companies invested \$1.5 billion in capital expenditures at sites throughout the province. The mining industry is a capital-intensive industry and BC mining companies work closely with mining supply companies throughout the province. From heavy equipment and industrial materials to transportation, environmental sciences and more, every job in the BC mining industry, supports two jobs in mining supply and services. In 2017, the BC mining industry directly employed more than 10,000 British Columbians.



Address	900-808 West Hastings Street, Vancouver, BC, Canada, V6C 2X4
Telephone	+1 604-681-4321
Website	www.mining.bc.ca



DESTINATION BC

Destination British Columbia (Destination BC) market the Super, Natural British Columbia® brand to the world. Its mandate is to support and promote the business of tourism throughout the province.

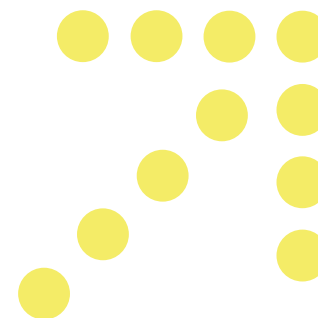
An industry-led Crown corporation, Destination BC works collaboratively with partners across the province to coordinate tourism marketing at the international, provincial, regional and local levels, and to support regions, communities and Indigenous people in developing or expanding tourism experiences, businesses and jobs.

A multi-national, it has in-market representation in the United Kingdom, Germany, Japan, China, Australia, and Mexico.

As a destination marketing organization, Destination BC is structured to develop and deliver programs and services that attract visitors to BC and help ensure that the quality of their vacation experience keeps them coming back for more.

Destination BC has a number of resources and opportunities available to assist tourism industry operators in growing and developing their businesses. These include:

- Destination Brand Resources
- Marketing, ranging from consumer, content and social media marketing to travel trade and travel media
- Destination Management including development, emergency preparedness, industry development, visitor services
- Funding Sources include an events program, Co-op marketing, Municipal and Regional District Tax (MRDT) and other funding.



Address	12th Floor – 510 Burrard Street, Vancouver, BC, Canada, V6C 3A8
Website	www.destinationBC.ca



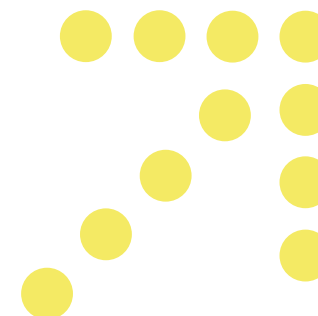
TOURISM IRELAND

Tourism Ireland represents tourism industry interests on the island of Ireland. It is responsible for marketing the island of Ireland overseas as a holiday and business tourism destination. World class marketing programmes are delivered by Tourism Ireland in 23 markets across the world and reach a global audience over 600 million each year. Targeted marketing activity includes advertising online, on TV and outdoor sites, in cinemas and in newspapers and magazines, eMarketing, overseas publicity, co-operative marketing with carriers and other partners and promotions to the travel trade and consumers.

There are promotional opportunities overseas for Industry partners. A wide range of opportunities are available to island of Ireland tourism industry partners to promote their businesses alongside Tourism Ireland overseas. Tourism Ireland welcomes proposals for cooperative marketing campaigns from international tourism partners.

Links with the international travel trade help influence overseas consumers to visit the island of Ireland. Partners include traditional and online tour operators, travel agents - including leading consortia, and online intermediaries and websites popular with potential leisure and business travellers. Tourism Ireland undertakes an extensive programme of familiarisation or fact-finding visits for tour operators and travel agents from key markets each year, to enthuse them about the superb tourism experience to be enjoyed here and empower them to sell the destination even more successfully when they return home.

As an island destination, strong air and sea access links are vital for continued tourism growth. Tourism Ireland works closely through co-operative marketing with air and sea carriers, ports and airports, and other partners to drive demand for new and existing air and sea routes. Proposals from air and sea carriers for the introduction of routes with inbound tourism potential are welcomed.



Address	4th Floor, Bishop's Square, Redmond's Hill, Dublin 2, Ireland
Telephone	+353 1 476-3400
Website	www.tourismireland.com



BUSINESS DIRECTORY

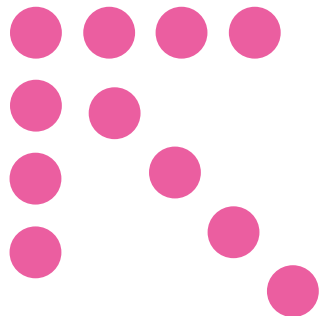
The following pages include details for companies with existing trade links between British Columbia and the island of Ireland. These links range from having a physical presence through to companies and organizations currently conducting or open to doing business in the respective regions.



AIR G

airG is a pioneer in the mobile software industry having released its first mobile application in 2000. Since then the company's products and services have been used by over 100 million consumers globally, generating more than \$1 billion in revenues. Though we have grown to be a multinational corporation with a strong balance sheet – we remain true to our formative entrepreneurial roots.

Address	#1200 – 89 West Georgia Street Vancouver, BC, Canada V6B 0N8
Telephone	+1-604-408-2228
E-mail	info@airg.com
Website	www.corp.airg.com
Number of employees	200
Year of establishment	2000



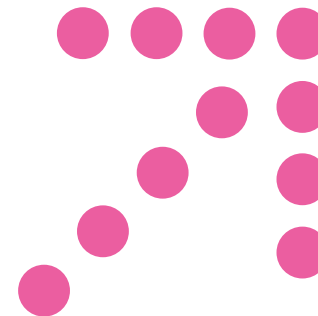
CLIO

Founded in Vancouver, Canada, Clio employs 300 staff across four global offices and has received many accolades for its employee benefits and leadership training programs, including being named one of Canada's Best Managed Companies, a Deloitte Fast 50 company, and one of Canada's Top Small and Medium Employers. Clio enables law firms to deliver better client experiences through cloud-based practice management, CRM and client intake software. Clio was the first to bring cloud-based legal practice management software to market, and has been leading the industry since 2008 with the first client-centered suite of cloud-based law firm solutions, the Legal Trends Report, and the Clio Cloud Conference, which is now the most widely attended legal tech conference in the industry.



Clio established their EMEA HQ in Ireland in 2013. Today the team carries out sales, support and marketing for their growing EMEA base. Clio has recently started to hire engineers and product designers at their Dublin base and continue to hire across functions.

Address	#300 – 4611 Canada Way, Burnaby, BC, Canada, V5G 4X3
Telephone	+1-888-858-2546
E-mail	info@airg.com
Website	www.clio.com
Number of employees	400
Year of establishment	2008





FUSION ANTIBODIES

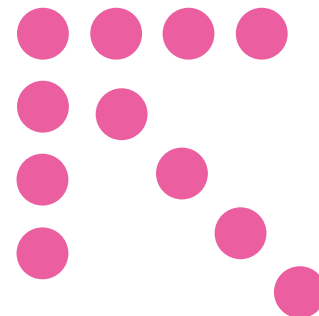
Fusion Antibodies is a CRO that offers a range of services covering all stages of therapeutic and diagnostic antibody development from target discovery to delivery of lead optimized commercial candidates suitable for cGMP scale up.

Fusion provides contract services include:

- Antibody Humanization services
- Antibody Engineering Services
- Antibody sequencing Services
- Protein Expression & Purification Services
- Monoclonal Antibody services BLAST & Standard
- cGMP Services

Fusion Therapeutics (a division of Fusion Antibodies) is committed to developing therapeutic antibodies and recombinant proteins to disease specific markers. Fusion Therapeutics is primarily focused on the key areas of oncology and angiogenesis where immunotherapeutic intervention has a proven track record. The company's genomic mining and proteomic discovery strategy has resulted in the development of a growing pipeline of candidate drugs. Fusion Antibodies have a number of exciting targets undergoing validation with two targets currently in preclinical trials.

Address	1 Springbank Road, Springbank Industrial Estate, BELFAST, Northern Ireland BT17 0QL, GB
Telephone	+44 28-9043-2800
E-mail	info@fusionantibodies.com
Website	www.fusionantibodies.com
Number of employees	35
Year of establishment	2001

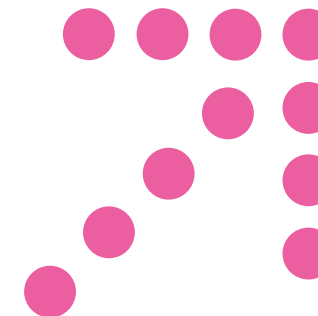


I LIKE STORYTELLING

I uncover brand stories that connect with consumers, and develop predominantly digital plans to engage with them.

I'm agnostic in my approach, and use data to drive decisions on when and how to reach consumers.

Address	595 Burrard St, Vancouver, BC, Canada, V7X 1L4
Telephone	+1 604-721-3806
E-mail	Annabelle@ilikestorytelling.com
Website	www.ilikestorytelling.com
Number of employees	6
Year of establishment	2018



Contact	Annabelle King
Position	Founder and Consultant
Telephone	+1-604-721-3806
E-mail	annabelle@ilikestorytelling.com



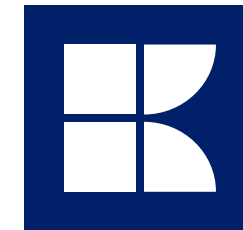
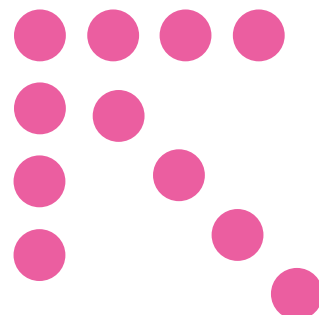
JETPACK LEARNING

Jetpack Learning is a HTML5 educational games publishing platform. The platform offers over 50 easy-to-update language game templates. All of our games have been designed in collaboration with language educators and have been tested with students in the classroom. Jetpack Learning puts the ability to publish educational games into the hands of the educator rather than the developer. Our games can be tailored to almost any language or culture. All of our game templates can be quickly customized with the client's unique content. As well as being text-editable, all audio and graphics files can also be customized. Jetpack Learning has been used to create games for English as a Second Language as well as many indigenous and minority languages.



The Chief Atahm School, a Secwepemc language immersion school near Chase on the Adams Lake Indian Band, has partnered with Jetpack to develop several games centred on the Secwepemc language and culture.

Address	Wellington Park Business Centre, 3 Wellington Park, Malone Road, Belfast, Northern Ireland, BT9 6DJ
Telephone	+44 289-092-3353
E-mail	info@jetpacklearning.com
Website	www.jetpacklearning.com
Number of employees	10
Year of establishment	2018
Contact	Tony Woods
Position	Founder/CEO
E-mail	tony.woods@jetpacklearning.com



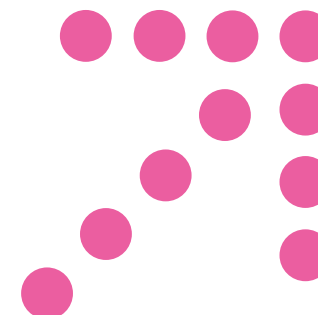
KEYWORD STUDIO

Keywords Studios is an international technical and creative services provider to the global video games industry. Established in 1998, and headquartered in Dublin, Keywords now has over 50 studios located across Europe, North America, South America and Asia. We provide integrated art production, engineering, audio services, testing, localization and player support services across 50 languages and 14 game platforms to a blue chip client base in more than 20 countries.

We have a strong market position, providing services to 23 of the top 25 most prominent games companies. With over 5,000 passionate gaming employees around the world, we provide services to video game developers and publishers alike.

Our brands include Alchemic Dream, Around The Word, Asrec, Babel, Binari Sonori, Blindlight, Cord Worldwide, d3t, Dune Sound, Enzyme, Fire Without Smoke, GameSim, Kite Team, Laced, La Marque Rose, Lakshya, LOLA, Liquid Development, Liquid Violet, Mindwalk, Player Research, Red Hot, Reverb, Sonox, Sperasoft, Spov, Synthesis, VMC, Volta and XLOC.

Keywords Studios has become the preferred vendor for first party publishers and publishing powerhouses, who continuously praise the level of dedication, flexibility and expertise provided.



Address	Whelan House, South County Business Park, Leopardstown, Dublin, Ireland 18, IE
Telephone	+353 1-902-2730
E-mail	info@keywordsstudios.com
Website	www.keywordsstudios.com
Number of employees	3100
Year of establishment	1998

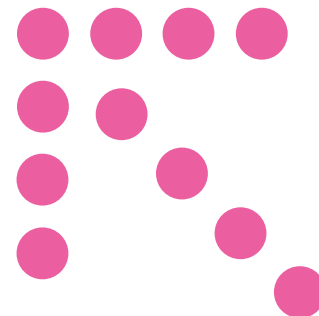
loki.

LOKI CREATIVE

A sharp and nimble creative studio based in Gastown Vancouver, partnering with small to medium sized businesses and organizations to create impact and meaningful connections.

Address	#212 - 309 W Cordova St, Vancouver, BC, Canada, V6B 5A4
Telephone	+1 604-240-0922
E-mail	paul@weareloki.com
Website	www.weareloki.com
Number of employees	5
Year of establishment	2015

Contact	Paul Irwin
Position	Co-Founder and Creative Director
Telephone	+1 604-240-0922
E-mail	paul@weareloki.com

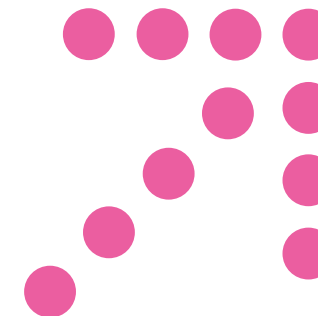


Majomo

MAJOMO

majomo is an integrated PR, communications and digital media agency. We help our clients with content strategy, design, development, delivery, and measurement.

Address	2610 East 27th Avenue, Vancouver, V3N 1H1
Telephone	+1 778-320-7103
E-mail	Mark@majomo.ca
Website	http://www.majomo.ca/
Number of employees	2
Year of establishment	2009

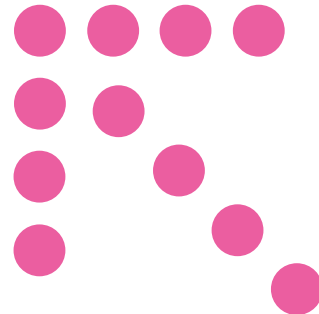




MOVING2IRELAND

Moving2Ireland is an online community to help make the process of moving to Ireland easier. We help both new immigrants and returning emigrants to Ireland navigate their move. Our business model is focused on partnering with products and services that benefit our community.

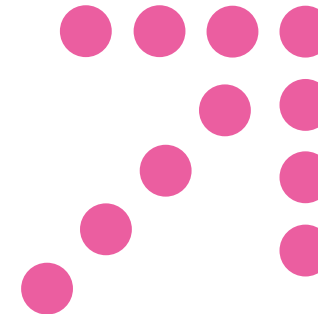
Address	902-111 Beach Avenue, Vancouver, V6E 1T9
Telephone	+1 778-861-1244
E-mail	info@moving2ireland.com
Website	www.moving2ireland.com
Number of employees	9
Year of establishment	2018
Contact	Ruairi Spillane
Position	Director
Telephone	1-778-861-1244
E-mail	ruairi@moving2ireland.com



MOVING2CANADA

Free online community to help people plan their move and settle in Canada. Founded by an Irish immigrant to Canada, we provide independent information resources to users planning their move. We partner with products and services that can bring value to our community. Our revenue model is focused around partnering with products and services that can bring value to our community. We are the leading digital marketing platform connecting B2B brands with newcomers to Canada.

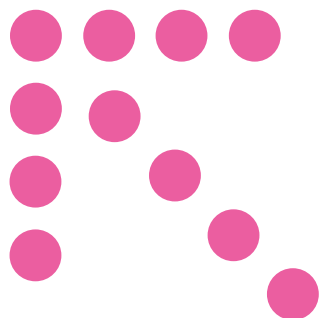
Address	#902 - 111 Beach Avenue, Vancouver, BC, Canada, V6E1T9
Telephone	+1 778-861-1244
E-mail	info@moving2canada.com
Website	www.moving2canada.com
Number of employees	9
Year of establishment	2011
Contact	Ruairi Spillane
Position	Director
Telephone	+1 778-861-1244
E-mail	ruairi@moving2canada.com



NUMERIX

Numerix is the leading provider of innovative capital markets technology solutions and real-time intelligence capabilities for trading and risk management. Committed to out-of-the box thinking, the exploration and adoption of latest technologies, Numerix is dedicated to driving a more open, fintech oriented, digital financial services market. Built upon a 20+ year analytical foundation of deep practical knowledge, experience and IT understanding. Numerix is uniquely positioned in the financial services ecosystem to help its users reimagine operations, modernize business processes and capture profitability.

Address	#1110 - 1166 Alberni St , Vancouver, BC, Canada, V6E 1A5
Telephone	+1 604-566-9655
E-mail	sales@numerix.com
Website	www.numerix.com
Number of employees	350
Year of establishment	1996



OCUCO

Ocuko is the largest optical retail software company in the world.

Over 7,500 sites in 77 countries use Ocuko's software and services. Ocuko's two global products are Acuitas and Innovations, a Patient Relationship Management Software and a Lab Management System for the Optical industry.

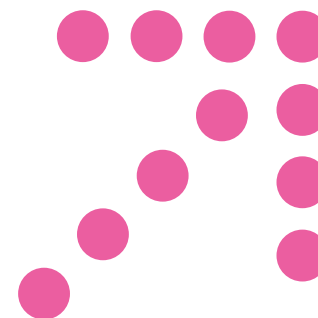
Founded in Dublin in 1993 by now Group CEO Leo Mac Canna, Ocuko is a pioneer of software solutions for the ophthalmic retail markets.

Ocuko's strength is its ability to integrate clinical and retail, in store and online, the application of leading edge technology and strong industry knowledge, accompanied by high levels of support and service, adding value for users at store and decision makers at Head Office.



Headquartered in Dublin and employees 15 people in Burnaby, BC

Address	The Nexus Building, Blanchardstown Corporate Park
	Cruiserath Road, Blanchardstown, Ireland
Telephone	+353 1-822-6533
E-mail	info@ocuco.com
Website	www.ocuco.com
Number of employees	200
Year of establishment	1993

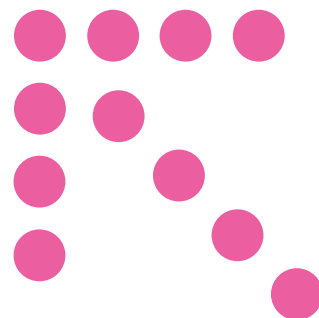




PARSABLE

Parsable helps the world's largest industrial firms get jobs done right — every time. Parsable's Connected Worker platform enables employees to collaboratively execute their work using paperless, modern, and digital work instructions on modern mobile devices. In addition to measuring every step and action, employees can raise issues and provide feedback so that every process is quickly analyzed and improved. With Parsable, teams of Connected Workers know what they need to do and how to do it. Parsable is headquartered in San Francisco with offices in Austin, New York, Vancouver, Canada, and Dublin, Ireland.

Address	#302 - 1040 Hamilton Street, Vancouver, BC, Canada, V6B 2R9
Telephone	+1 888-681-2119
Website	www.parsable.com
Number of employees	150
Year of establishment	2013

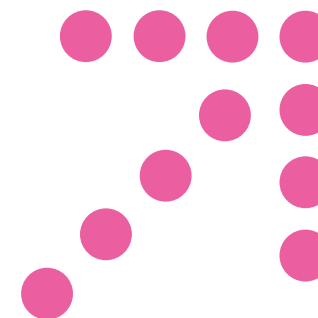


POWERSHIFTER

We are a digital agency that partners with leading brands and startups to design and develop digital experiences, products, and services that measurably and consistently do just that.

Address	#514 - 151 West Hastings Street, Vancouver, BC, Canada, V6B 1H4
Telephone	+1 604-227-9952
E-mail	hello@powershifternew.biz
Website	www.powershifter.com
Number of employees	25
Year of establishment	2008

Contact	Trevor Westerlund
Position	Senior Business Development Director
Telephone	+1 778-866-0617
E-mail	trevor@powershifter.com





PRESSREADER

PressReader is an award-winning digital platform that's home to over 7,000 premium newspapers and magazines. We've partnered with thousands of publishers to bring readers on-demand access to the stories that matter to them. Using their phone or tablet, readers can subscribe for unlimited access, or get the full experience sponsored by one of our business partners. Our partners are all over the globe – we work with major airlines, hotels, libraries, and maritime vessels to elevate their customer journey.



Alex Kroogman, CEO of PressReader:

We see a lot of great things happening in the tech sector in Ireland & we're excited to be another large force that's pushing the industry forward.

Address	#200 – 13111 Vanier Place, Richmond, BC, Canada, V6V 2J1
Telephone	+1 604-278-4604
Website	www.about.pressreader.com
Number of employees	300
Year of establishment	1999



SEGMENT

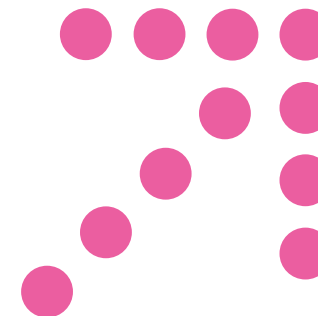
Segment provides the customer data infrastructure that helps businesses put their customers first. Using Segment, companies can collect, unify and connect their first-party data to over 200 marketing, analytics and data warehouse tools. More than 15,000 companies across 71 countries, from fast-growing businesses such as Atlassian, Bonobos, and Instacart to some of the world's largest organizations like Levi's, Intuit and Time, use Segment to achieve a common understanding of their users and activate their own data to create customer-first decisions and experiences.



Grace O'Rourke Veitch, head of EMEA at Segment:

Segment is experiencing a tremendous amount of growth right now, & Ireland will serve as a great stepping stone for us as we further grow into the European market.

Address	#220 – 1050 Homer Street, Vancouver, BC, Canada V6B 2W9
Website	www.segment.com
Number of employees	450
Year of establishment	2012





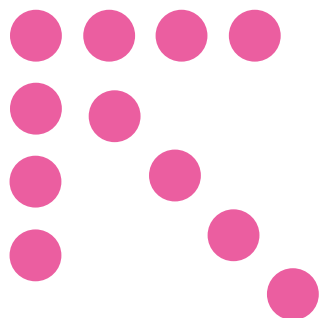
SHOPIFY

Shopify is the leading omni-channel commerce platform. Business owners can use the software to design, set up, and manage their stores across multiple sales channels, including web, mobile, social media, marketplaces, brick-and-mortar locations, and pop-up shops. The platform also provides a powerful back-office and a single view of their business. The Shopify platform was engineered for reliability and scale, making enterprise-level technology available to businesses of all sizes. Shopify currently powers over 600,000 businesses in approximately 175 countries and is trusted by independent business owners and brands such as Tesla, Allbirds, MVMT, Kylie Cosmetics, and many more.



Shopify chose Ireland as its European hub for Customer Support in 2015 and now employs over 300 customer success and technical support people across the country.

Address	2nd Floor, 1-2 Victoria Buildings, Haddington Road, Dublin 4, Ireland, D04 XN32
Website	www.shopify.com
Number of employees	4000
Year of establishment	2006



SLACK

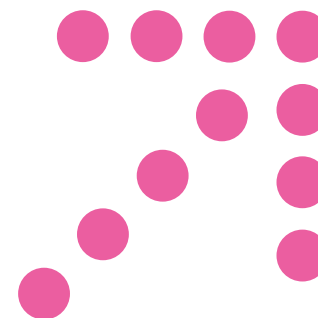
Slack is a collaboration hub for teamwork, where the right people are always kept in the loop and key information is always at their fingertips. Work in Slack happens in channels, so all the right people can be included, all relevant information kept in one place, and new team members are able to get up to speed easily. With Slack, teams are better connected.



Stewart Butterfield CEO:

Dublin is a fantastic choice. The network here is pretty amazing....the people, skills are fantastic, great universities, good timezone and friendly people.

Address	1028 Hamilton Street, Vancouver, BC, Canada, V6B 2R9
Website	www.slack.com
Number of employees	1900
Year of establishment	2009



TELUS INTERNATIONAL

TELUS is Canada's fastest-growing national telecommunications company, with \$12.3 billion of annual revenue and 13.9 million customer connections, including 8.4 million wireless subscribers, 3.1 million wireline network access lines, 1.5 million high-speed Internet subscribers and 954,000 TELUS TV customers. TELUS provides a wide range of communications products and services, including wireless, data, Internet protocol (IP), voice, television, entertainment and video, and is Canada's largest healthcare IT provider.



Telus International has 2 operations in Ireland through the acquisition of Voxpro in 2017. Today over 2,500 people are employed by Telus across locations in Dublin and Cork,

Address	510 W Georgia Street, Vancouver, BC V6B 0M3
Website	www.telusinternational.com
Number of employees	10,000+
Year of establishment	1900

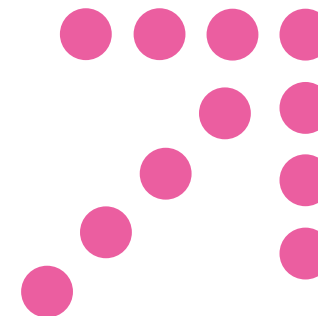


TOWNAPPS

Mobile Apps Development and hosting for communities including Municipalities, Chambers of Commerce, Tourism, Community and business directories.

Address	MIRC Bulding, Dublin Road, Athlone, Co Westmeath, Ireland and Ottawa, Canada
Telephone	+353 90-641-7100
E-mail	info@townapps.ca
Website	www.townapps.ca
Number of employees	5
Year of establishment	2012

Contact	Austin Comerton
Position	VP
Telephone	+1 613-413-0979
E-mail	austin.comerton@townapps.ca





TREEMETRICS

Treemetrics is a software business which provides forest management technology to the forestry industry worldwide. Founded in 2005, Treemetrics has spent a number of years developing world leading solutions to help forest managers and owners manage forests and harvesting operations much more efficiently.

Treemetrics software platform, Forest HQ, brings data and insights from across the forest estate into one central platform which can be easily integrated with existing systems and remotely accessed across any device.

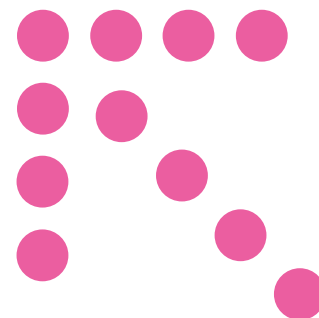
Forest HQ utilises recent technological advances in mobile applications, remote sensing, data mining and satellite communications technology to deliver a total census of the forest.

The primary aim of Forest HQ is to help forest owners and managers to make better decisions to improve profitability and sustainability.



Treemetrics is working with a major sawmill firm based in British Columbia

Address	2nd Floor, 11 Anglesea Street, Cork T12 CYR8, IE
Telephone	+353 21-241-1030
Website	www.treemetrics.com
Number of employees	14
Year of establishment	2005



TRULIOO

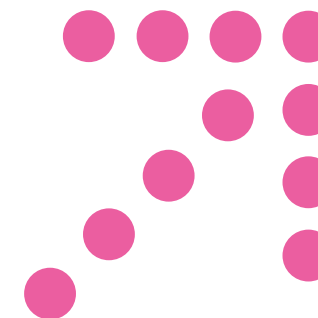
Trulioo offers the most robust and comprehensive global identity verification solution in the market. Through one single portal/API, Trulioo can assist you with all your AML/KYC identity verification requirements by providing secure access to over 5 billion identities worldwide. Trulioo's mission is to create products that solve online identity verification challenges in a way that is accessible to both SME and large enterprise customers.



Stephen Ufford, founder and CEO of Trulioo:

Our physical presence in Dublin will allow us to work more personally with our partners and customers in Europe.

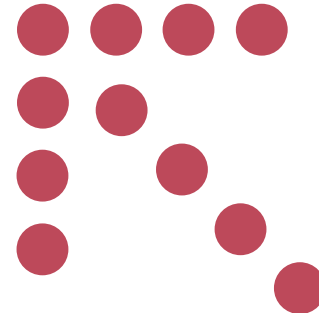
Address	#1200 - 1055 W Hastings Street, Vancouver, BC, Canada, V6E 2E9
Telephone	+1 888-773-0179
E-mail	contact@trulioo.com
Website	www.trulioo.com
Number of employees	125
Year of establishment	2011



IRELAND CANADA UNIVERSITY FOUNDATION

Since its foundation, it has been the objective of the Ireland Canada University Foundation to promote the ongoing development of links between these countries. This will be done through the awarding of scholarships to individuals whose work fulfills one or more of the following criteria; builds academic links - develops cultural understanding - leads to increased trade between Canada and Ireland - supports the development of the Irish language and linguistic diversity in both countries. The Foundation operates two principal programmes annually. The Dobbin Scholarship Programme, grants awards of short term visiting scholarships to both Irish and Canadian scholars in support of their research which relates to both countries, and the second is the Irish Language Programme which supports the growth and development of the Irish language in Canada.

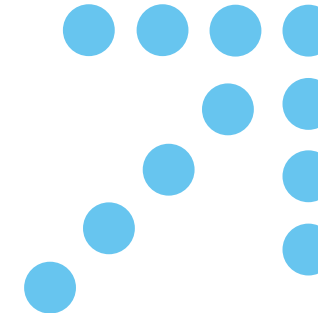
Address	ICUF c/o The Canadian Embassy, 7-8 Wilton Terrace, Dublin 2, Ireland
Website	www.icuf.ie
Number of employees	10
Year of establishment	1993



CANADIAN MEDIA FUND

The Canada Media Fund (CMF) fosters, develops, finances and promotes the production of Canadian content and applications for all audiovisual media platforms. The CMF guides Canadian content towards a competitive global environment by fostering industry innovation, rewarding success, enabling a diversity of voice and promoting access to content through public and private sector partnerships. The CMF receives financial contributions from the Government of Canada and Canada's cable, satellite and IPTV distributors. Please visit cmf-fmc.ca.

Address	#202 - 50 Wellington Street E., Toronto Ontario, Canada, M5E 1C8
Telephone	+1 416-214-4400
Website	www.cmf-fmc.ca
Number of employees	30
Year of establishment	2010



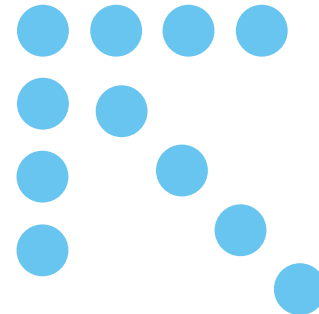


THE CELTIC CONNECTION

The Celtic Connection established in 1991 is published 7 times per year with local and international news, interviews, and community updates, serving western Canada and the U.S. Pacific Northwest.

Address	#452 - 4111 Hastings Street, Burnaby, BC Canada, V5C 6T7
Telephone	+1 604-434-3514
E-mail	maura@telus.net
Website	www.celtic-connection.com
Number of employees	6
Year of establishment	1991

Contact	Maura De Freitas
Position	Editor/Publisher
Telephone	+1 778-238-1522
E-mail	maura@telus.net

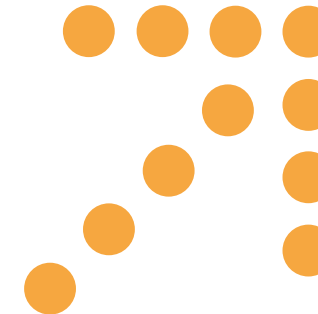


BC BÍA IMPORTS

Irish food importers/distributors. We carry many favourites like Tayto, Barry's and Lyons Tea, Ballymoloe Relish, Club drinks, Cadbury's and many more products which can be found in Shops and Irish Bars in Vancouver and surrounding areas.

Address	#409 - 1255 Seymour Street, Vancouver, BC, Canada, V6B0H1
Telephone	+1 604-500-8602
E-mail	siobhan@bcbia.ca
Website	www.bcbia.ca
Number of employees	3
Year of establishment	2016

Contact	Siobhán Young
Position	Managing Director
Telephone	+1 604-500-8602
E-mail	siobhan@bcbia.ca

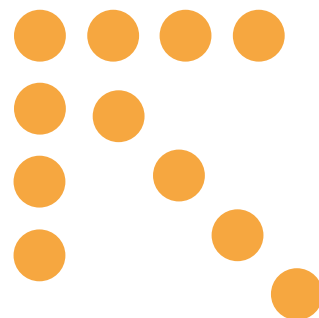




DONNELLANS

Classic pub with an old-world vibe providing Irish comfort food along with happy hours and live music.

Address	1082 Granville Street, Vancouver, BC, Canada, V6Z 1L5
Telephone	+1 604-564-4277
E-mail	info@donnellansirishpub.com
Website	www.donnellansirishpub.com
Year of establishment	2018

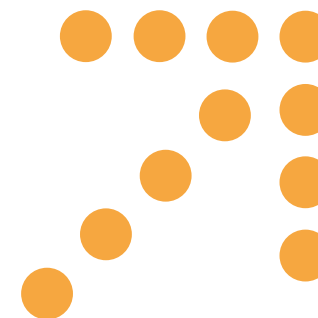


FRESH CONCEPT CANADA LTD

Food and Beverage Import and Export. Fresh meat, fruit and vegetables for retail or further processing. Alcoholic beverages. Food and Agricultural consulting services.

Address	968 West King Edward Ave, PO Box 38018, Vancouver, BC, Canada, V5Z 4L9
Telephone	+1 778-389-9186
E-mail	ronan@freshconcept.ca
Website	www.freshconcept.ca
Year of establishment	2008

Contact	Ronan O'Neill
Position	Owner
Telephone	+1 778-389-9186
E-mail	ronan@freshconcept.ca

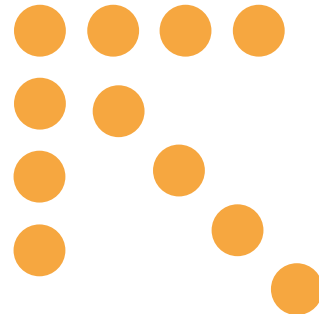




HEATHER HOSPITALITY GROUP

The Heather Hospitality Group is a collection of unique and diverse restaurants and cafes located in the heart of historic Gastown. We opened our doors in 1997 with our flagship restaurant, The Irish Heather Gastropub and Shebeen Whisk(e)y House, for many years the only authentic Irish pub run by Irish people, in Vancouver. At the Irish Heather we proudly pour proper pints of Guinness, serve comfort food favourites like bangers and mash, pot pies and chips with curry sauce. The Shebeen is located in a separate building behind the Irish Heather with its own court yard, front door, bar, bartender and space for 60 guests. The Shebeen Whisk(e)y House is home to the largest selection of Single Malt, Bourbon, Rye, Scotch and Irish in Vancouver and is a must see for whisk(e)y lovers.

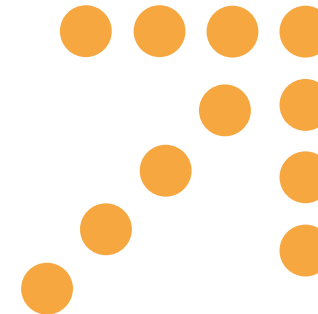
Address	210 Carrall Street, Vancouver, BC, Canada, V6B 2J2
Telephone	+1 604-688-9779
E-mail	reso@irishheather.com
Website	www.irishheather.com
Number of employees	150
Year of establishment	1997



LIQUID ALLIES

BC based brand partners. Dedicated to build and strengthen brand presence and distribution for craft breweries, cideries, and distilleries.

Address	Vancouver, BC, Canada
Telephone	+1 778-994-4335
E-mail	orders@liquidallies.com
Website	www.liquidallies.com
Number of employees	10
Year of establishment	2017





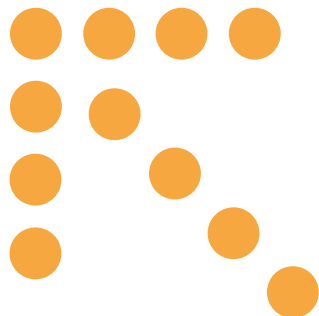
MARK ANTHONY BRANDS

One of North America's most diversified and successful private beverage companies focused on the alcohol sector. The Company grew organically from a one man wine importing business to a producer and distributor of fine wine, spirits, premium beer, and today is the largest Flavored Malt Beverage (FMB) Company in the United States with a portfolio of leading brands, including Mike's Hard Lemonade, Palm Breeze Spritz, Cayman Jack Margarita, White Claw Hard Seltzer and T.G.I. Friday's ready-to-serve cocktails. The Company's Founder and CEO is also the Proprietor of VMF Estates, a collection of wineries and estate vineyards including the award-winning Mission Hill Family Estate, CedarCreek Estate Winery, Martin's Lane Winery and CheckMate Artisanal Winery in BC's Okanagan Valley. In addition, the Company proudly distributes many leading wine, spirits and beer brands, providing seamless services from producer to consumer across Canada.



2016 invested a total of €5.5m to take a "significant" but undisclosed stake in Ireland's Glendalough Distillery.

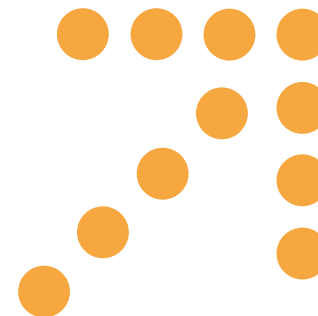
Address	887 Great Northern Way, Vancouver, BC, Canada, V5T 4T5
Telephone	+1 604-322-6000
E-mail	info@markanthony.com
Website	www.markanthonywineandspirits.ca
Number of employees	500
Year of establishment	1972



TRANSCOLD GROUP OF COMPANIES

TransCold Distribution is the premier wholesale supplier and distributor of ice cream and frozen foods throughout Western Canada and the United States. As a Unilever Master Distributor, TransCold provides exclusive access to the most recognized and popular ice cream brands and frozen goods in the world including Good Humour, Breyers, Magnum, Klondike, Ben and Jerry's, Popsicle and many more ice cream brands. TransCold Distribution also offers a variety of storage and warehousing consolidation services at our first class facilities for both frozen and dry goods. With multiple locations throughout BC, Alberta, Washington State, Oregon and Southern California TransCold Distribution has the logistical reach to supply all regions across Western North America.

Address	1460 Cliveden Avenue, BC, Canada, V3M 6L9
Telephone	+1 877-519-0600
E-mail	info@transcold.com
Website	www.transcold.com
Number of employees	100
Year of establishment	2002

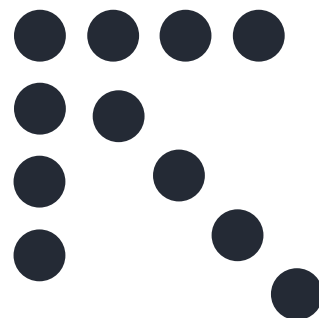




AECOM

AECOM is built to deliver a better world. We design, build, finance and operate infrastructure assets for governments, businesses and organizations. As a fully integrated firm, we connect knowledge and experience across our global network of experts to help clients solve their most complex challenges. From high-performance buildings and infrastructure, to resilient communities and environments, to stable and secure nations, our work is transformative, differentiated and vital. A Fortune 500 firm, AECOM had revenue of approximately \$20.2 billion during fiscal year 2018. See how we deliver what others can only imagine at aecom.com and @AECOM.

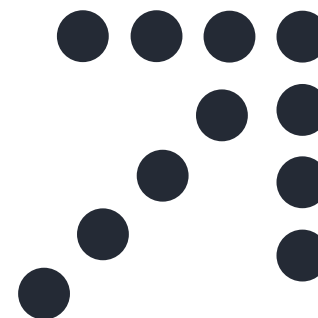
Address	3292 Production Way, Burnaby, BC, Canada, V5A 4R4
Telephone	+1 604-444-6400
Website	www.aecom.com
Number of employees	10000+
Year of establishment	1990



AURUM

Aurum Mining is an AIM listed exploration and development company focused on its highly prospective portfolio of gold and tungsten assets.

Address	6th Floor, Octagon Point, St. Paul's, London, UK, EC2V 6AA
Telephone	+44 203-823-2505
E-mail	info@theshearwatergroup.co.uk
Website	www.aurummining.net
Number of employees	10
Year of establishment	2004

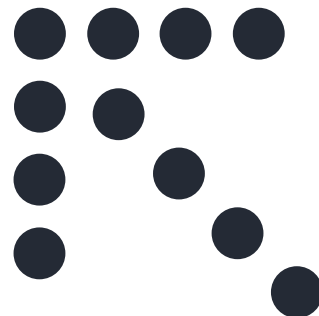




AWN CONSULTING

AWN Consulting is a multidisciplinary consultancy offering specialist design advice in respect of a wide range of engineering and environmental disciplines. The company has offices in Dublin and Cork and is able to call upon a large team of highly qualified and motivated professionals. This has allowed us to provide technical support to almost 500 clients. Our ongoing aims are to provide our clients with leadership and advice second to none and to continue to deliver solutions that are innovative, on time and within budget.

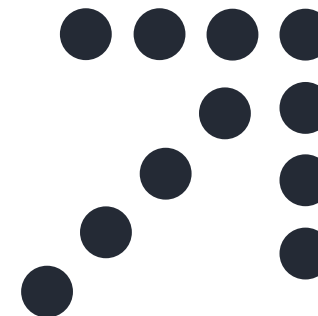
Address	The Tecpro Building, Clonsaugh Business and Technology Park, Dublin 17, Ireland
Telephone	+353 1-847-4220
Website	www.awnconsulting.com
Number of employees	50
Year of establishment	2000



BRG

BRG Ltd is a leading multi-disciplinary geological consultancy offering an extensive range of services to the Exploration and Mining, Site Investigation, Environmental, Engineering, Archaeological and Quarrying industries.

Address	BRG (Geotechnics) Ltd, 8b Unit C, Athy Business Campus, Athy, Co. Kildare, Ireland
Telephone	+353 59-8641772
Website	www.brg.ie
Number of employees	10
Year of establishment	2003

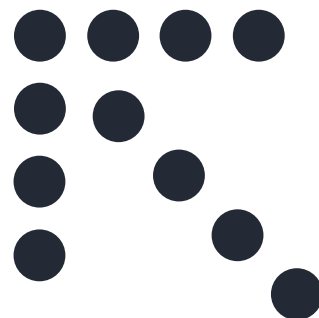




COAST MOUNTAIN GEOLOGICAL LTD (CMG)

Since 1987 the people at Coast Mountain Geological Ltd. (CMG) have been committed to delivering premium geological services while striving to support the communities in which we operate. We pride ourselves on being a leading and forward thinking geological consulting firm that offers a full range of services and highly diversified International expertise to all aspects of the mineral exploration and geotechnical process. Through our outstanding safety policies, commitment to community work and constant improvement we continue to challenge the boundaries. For over 30 years we have provided worldwide geological services to clients in exploration, energy and mining. Our experienced geologists are equipped to handle a full range of services such as geological, geochemical, geotechnical and geophysical surveying to site based project management, assessment and permitting needs.

Address	#488 – 625 Howe Street, Vancouver, BC, Canada, V6C 2T6
Telephone	+1 604-681-0209
E-mail	info@coastmountaingeo.com
Website	www.coastmountaingeo.com
Number of employees	25
Year of establishment	1987

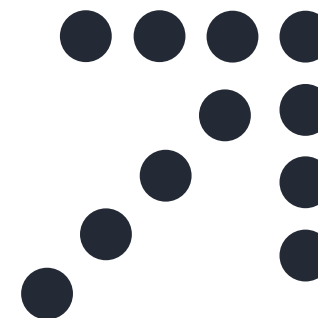


CSA Global
Mining Industry Consultants

CSA GLOBAL

Our expert team of professionally qualified geoscientists has a wide range of geological, geophysical and environmental experience, knowledge and skills. With competitive quotes and a documented history of successfully completing a diverse range of projects in Ireland and across the globe, we offer clients an all-encompassing experience – engaging in both small and complex projects from conception, through planning, design, organization, and implementation, to final interpretation, reporting and analysis.

Address	#610 – 1155 W Pender Street, Vancouver, BC, Canada, V6E 2P4
Telephone	+353 59-8641772
E-mail	magda.fimmano@csaglobal.com
Website	www.csaglobal.com
Number of employees	10
Year of establishment	2003



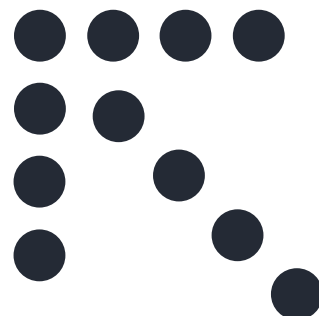
DALRADIAN

GOLD

DALRADIAN GOLD

We've been working on the project since 2009 and investing in geological, engineering, mine planning and environmental studies to define and grow the gold deposit and prepare a planning application to construct a mine. In November 2017, an extensive Planning Application was submitted to the Department for Infrastructure ("DfI") of Northern Ireland. A positive Feasibility Study was published on the deposit in January 2017, with an update ongoing in 2018. Exploration work at Curraghinalt and the surrounding licence areas is ongoing.

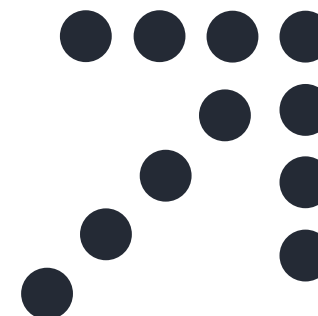
Address	3 Killybrack Road, Killybrack Business Park, Omagh, BT79 7DG, Northern Ireland.
Telephone	+44 288-224-6289
E-mail	info@dalradian.com
Website	www.dalradian.com
Number of employees	25
Year of establishment	2009



EQUITY EXPLORATION CONSULTANTS

Equity provides top-notch geological and logistical services required to effectively manage mineral exploration projects. We deliver exploration excellence and look out for the needs of our clients first. Through our Turnkey Project Management approach, we provide a range of mineral exploration services from camps to data compilations to emergency response procedures.

Address	#1510 - 250 Howe Street, Vancouver, BC, Canada, V6C 3R8
Telephone	+1 604-688-9806
E-mail	equity@equityexploration.com
Website	www.equityexploration.com
Number of employees	50
Year of establishment	1987

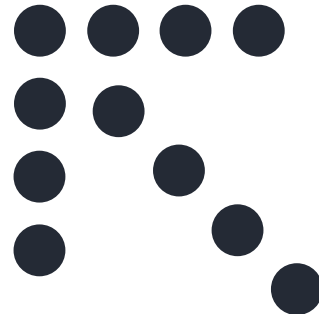




ERM: ENVIRONMENTAL RESOURCES MANAGEMENT

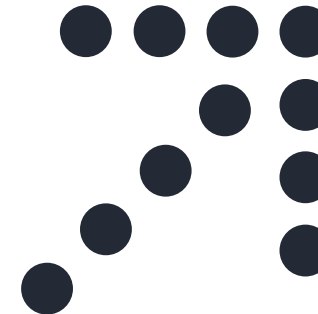
Environmental Resources Management (ERM) is a leading global provider of environmental, health, safety, risk, social consulting services and sustainability related services. We have more than 160 offices in over 40 countries and territories employing more than 5,000 people who work on projects around the world. ERM is committed to providing a service that is consistent, professional and of the highest quality to create value for our clients. We have worked with many of the Global Fortune 500 companies delivering innovative solutions for business and selected government clients helping them understand and manage the sustainability challenges that the world is increasingly facing.

Address	1111 W. Hastings Street, 15th Floor, Vancouver, BC, Canada, V6E 2J3
Telephone	+1 604-689-9460
Website	www.erm.com
Number of employees	5900
Year of establishment	1971



FIRST QUANTUM MINERALS (FQM)

First Quantum Minerals has grown from a single mining operation in Zambia to a multinational business, employing over 17,000 people in eight countries across five continents. Our remarkable track record is the result of a unique and highly entrepreneurial culture. From the behaviours we live by to the structure of our business, everything is designed to free individual and collective ingenuity. The result is that our people achieve extraordinary things... personally, commercially, technically and for the communities and environments in which we operate.



Address	543 Granville Street, Vancouver, BC, Canada, V6C 1X8
Telephone	+1 604-688-6577
E-mail	info@fqml.com
Website	www.first-quantum.com
Number of employees	5500
Year of establishment	1983

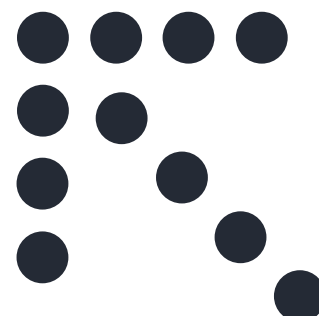
GALANTAS

GDG
GAVIN & DOHERTY
GEOSOLUTIONS

GALANTAS GOLD CORPORATION

Galantas Gold Corporation is a public company, dual listed on the TSX Venture Exchange, located in Toronto and London's AIM market. Galantas owns and recently operated a producing open pit gold mine near Omagh, County Tyrone, Northern Ireland. The mine also produces by-product silver and lead. A metals concentrate is produced by safe, non-toxic processing and sold under contract to a well regulated smelter. The mine has now received planning permits to continue to mine underground and underground development is now underway (announced 13 March 2017). The mine has completed part of a drilling exploration program with a significant increase in resources discovered and intends to continue that program.

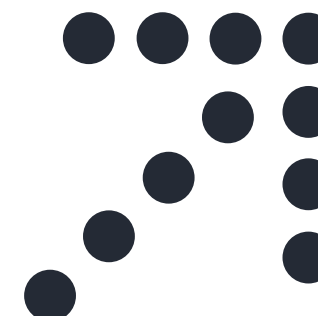
Address	DSA Corporate Services Inc, 82 Richmond Street East, Toronto, Ontario, Canada, M5C 1P1
Telephone	+1 416-848-7744
E-mail	info@galantas.com
Website	www.galantas.com
Number of employees	10
Year of establishment	1996



GAVIN AND DOHERTY GEOSOLUTIONS LTD. (GDG)

Gavin and Doherty Geosolutions (GDG) is an international geotechnical engineering consultancy. GDG offers foundation design and geotechnical analysis services across several sectors including offshore, infrastructure, renewables and commercial construction. The work carried out by GDG employees includes design projects such as concept designs, detailed analytical designs, numerical finite element analysis and monitoring / site inspections. Specific project examples include; concept foundation designs for offshore wind farms in the North Sea; numerical analysis of railway infrastructure; and jack-up penetration assessments in the North Sea, Irish Sea and South China Sea.

Address	Unit A2, Nutgrove Office Park, Rathfarnham, Dublin 14, Ireland, D14 X627
Telephone	+353 1-207-1000
E-mail	info@gdgeo.com
Website	www.gdgeo.com
Number of employees	45
Year of establishment	2011

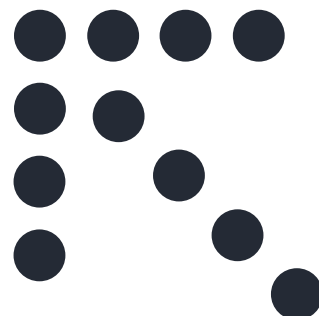




GEO DRILLING SOLUTIONS

Geo Drilling Solutions provides design, consultancy and specialist contracting to the Ground Engineering Market. With the increased use of trenchless techniques in the utility sector, GDS offers strategic planning, consultation and technical support for Utilities Companies, Consultants, Specialist Contractors and Clients. Likewise the knowledge within the business can help give a greater understanding on how to drill, remediate, or decommission vertical boreholes. Combining over 20 years experience in multiple drilling sectors, gives clients a practical solution to challenging projects in the following areas: Water Well Drilling for private to public water supplies. Geothermal, both closed and open loop heating systems. Horizontal Directional Drilling, Pipe Ramming, and Auger Boring. Environmental and gas monitoring. Conductor installations for hydrocarbon boreholes. Dewatering.

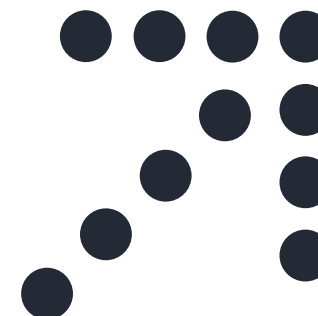
Address	Dunmahon, Dundalk, Co. Louth, Ireland, A91 TYT4
Telephone	+353 42-936-6456
Website	www.geodrillingsolutions.com
Number of employees	10
Year of establishment	2016



GOLDER

At our core, we are a company that thrives on challenges. With over 165 offices in more than 30 countries, Golder's 6,500 professionals are driven by a passion to deliver results, offering unique specialized skills to address the ever-evolving challenges that earth, environment and energy present to clients across the infrastructure, mining, oil and gas, manufacturing and power sectors. We are at the forefront of a larger community of experts, working to continuously drive our industry forward, and anticipate and respond to our clients' needs. Golder is not just a place to work, it is a promise of a living, dynamic environment where people collaborate, innovate, build enduring relationships, excel, and grow professionally in a strong culture of ownership.

Address	#200 - 2920 Virtual Way, Vancouver, BC, Canada, V5M 0C4
Telephone	+1 604-296-4200
Website	www.golder.com
Number of employees	7300
Year of establishment	1960

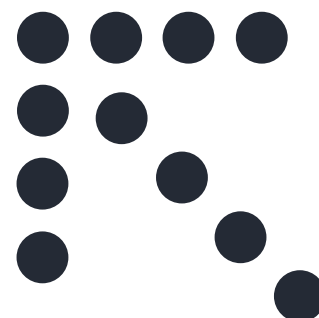




GROUP ELEVEN RESOURCES CORP

Group Eleven Resources Corp is focused on advanced stage zinc exploration in Ireland. Over the last three years, Group Eleven Resources Corp. has assembled the largest zinc ground position in the country and its material projects (Ballinalack, Stonepark and Silvermines) are highly prospective for Irish Type zinc-lead mineralization. The Company's shareholders include MAG Silver Corp. and Teck Resources Ltd. and its team is comprised of accomplished mining executives with direct experience finding mines, building companies and exploring Irish zinc deposits. The Company is positioned to leverage cutting-edge exploration techniques in a period of strong zinc market fundamentals.

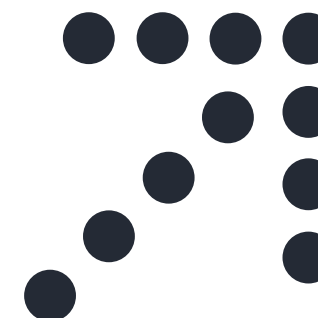
Address	#1050 - 400 Burrard Street Vancouver, BC, Canada, V6C 3A6 T
Telephone	+1 604-630-8839
Website	www.groupelevenresources.com
Number of employees	10
Year of establishment	2015



HANNAN METALS

Hannan Metals is a base metal project generation company opening up new regional search spaces for zinc-lead-silver in Ireland and copper-silver in Peru.

Address	#1305 - 1090 West Georgia Street, Vancouver, BC, Canada, V6E 3V7
Telephone	+1 604-685-9316
E-mail	info@hannanmetals.com
Website	www.hannanmetals.com
Number of employees	10
Year of establishment	2004
Contact	Mariana Bermudez

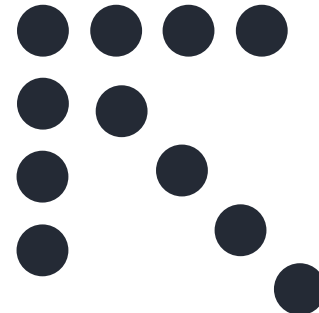




iCRAG

iCRAG is the Irish Centre for Research in Applied Geosciences. iCRAG will transform applied geoscience research in Ireland, delivering economic impact for a broad range of application areas and industries. Geoscience underpins the discovery of raw materials, water and energy resources that are critical to the world's economy. With increasing demand and diminishing supply, focused innovations in geoscience are of paramount importance globally. Ireland is home to Europe's largest zinc mine, untapped hydrocarbon resources in challenging NE Atlantic deep water environments, and a diverse geological framework with important untapped seabed and groundwater resources. Forming an integrated team of internationally leading researchers and both large-and small-scale industry partners, iCRAG will carry out research to find and harness these resources whilst protecting the environment.

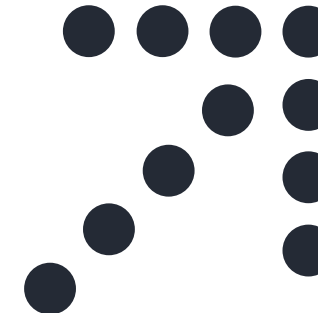
Address	O'Brien Centre for Science (East), University College Dublin, Belfield, Dublin 4, Ireland
Telephone	+353 171-62939
Website	www.icrag-centre.org
Number of employees	50
Year of establishment	2015



IRISH DRILLING

Irish Drilling Limited (IDL) is a leading Geotechnical Investigation and Mineral Exploration Drilling Company. Based in Loughrea, County Galway it currently employs over fifty people including Engineers, Geologists, Drillers, Mechanics and Laboratory Technicians. IDL has carried out major geotechnical investigation and mineral exploration drilling contracts in Ireland, Britain, France and The Isle of Man. Irish Drilling Limited (IDL) always aim to provide a comprehensive and quality service to our clients within budget and on schedule.

Address	Old Galway Road, Loughrea, Co. Galway, Ireland
Telephone	+353 91-841274
E-mail	info@irishdrilling.ie
Website	www.irishdrilling.ie
Year of establishment	1968



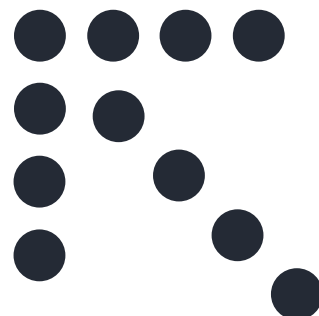


IRL CONSTRUCTION

IRL Construction is a multi-discipline service provider, based in Vancouver Canada. As a proud, accredited member of the Vancouver Regional Construction Association and Homebuilders Association Vancouver, IRL Construction custom-tailors their quality services to meet and exceed the expected industry standards, while creating long-term, healthy relationships with clients throughout BC and across Canada. Our projects include Public/Private Infrastructure, Commercial/Residential Buildings, Custom Homes and much more.

Address	663A Market Hill, Vancouver, BC, Canada, V5Z 4B5
Telephone	+1 778-328-1884
E-mail	info@irlconstructionltd.com
Website	www.irlconstruction.com
Number of employees	20
Year of establishment	2010

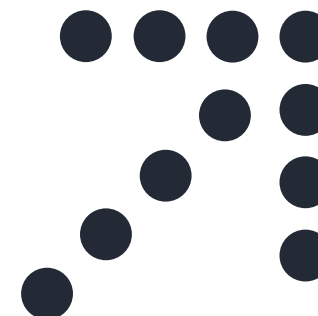
Contact	William Donnelan
Position	Founder / CEO
Telephone	+1 778-328-1884
E-mail	info@irlconstructionltd.com



LISHEEN TECHNICAL AND MINING SERVICES

LTMS is an Irish based mining, technical services and project management company serving the global mining industry. The company was established in February 2016, following the planned closure of the Lisheen Mine, for the purpose of retaining the collective expertise in mining, technical and related areas and utilising the processes and systems that have been developed and implemented by the mine since its inception in 1997. We understand how mining companies operate and the ongoing pressure to mine safely, reduce costs and increase productivity.

Address	31 Gleann Na Riogh Court, Naas, Co. Kildare, Ireland
Telephone	+353 504-45600
E-mail	contact@ltms.ie
Website	www.ltms.ie
Year of establishment	1997

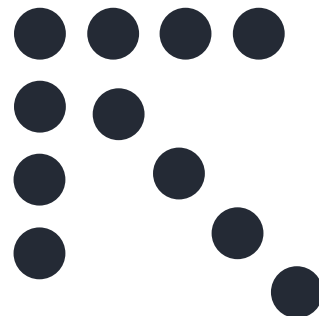




MINCON GROUP

Mincon manufactures and distributes a range of precision engineered hard rock drilling tools for a variety of industries including Mining, Exploration, Waterwell, Geothermal, Construction, Horizontal Directional Drilling, Oil-Gas and Energy. Mincon Group Plc has a worldwide presence with offices in Ireland, UK, Sweden, Finland, USA, Canada, Australia, South Africa, Namibia, Tanzania, Senegal, Chile and Peru. All of our products are manufactured in our own plants and we have a well-developed supply chain which means we can get Mincon products to our clients' sites wherever they are in the world. We pride ourselves in listening to what the users of our products tell us which feeds into new product design. This has led us to become "The Driller's Choice Worldwide".

Address	333 Brooksbank Ave, North Vancouver, BC, Canada, V7J 3S8
Telephone	+1 604-515-0877
E-mail	sales@mincon.com
Website	www.mincon.com
Number of employees	100
Year of establishment	1997



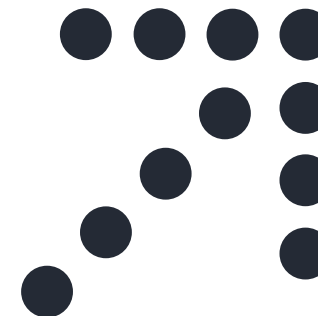
PRIORITY DRILLING LTD

PRIORITY DRILLING offer surface and underground wireline diamond drilling and directional drilling (Navi-drilling) services for our clients in Ireland, UK, and Western Europe.



Address	Killimor, Ballinasloe, Co. Galway, Ireland
Telephone	+353 90-967-6117
E-mail	mccarthy@priority.ie
Website	www.prioritydrilling.ie
Number of employees	25
Year of establishment	1964

Contact	Michael McCarthy
Position	Director
E-mail	mccarthy@priority.ie

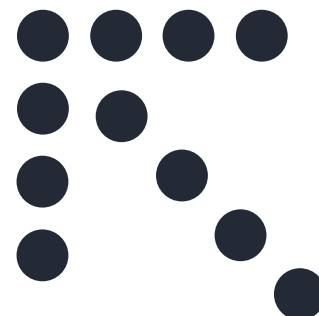




PW MINING INTERNATIONAL

PW Mining International is a general contractor, operating in Contract Mining, Civil Engineering, Building Construction and Property Development. PW employs people from across the globe. Operations presently are based in various West African countries. PW commenced operations in West Africa in 1974 and PW Ghana Ltd was later established in 1995.

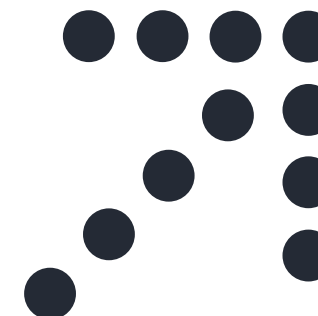
Address	10 Abidjan Avenue, East Legon, PO Box CT2475, Accra, Ghana
Telephone	+233 302-518-112 -6
E-mail	pwg@pwmil.com
Website	www.pwmil.com
Number of employees	300
Year of establishment	1974



QUARRY AND MINING EQUIPMENT LTD (QME)

QME supplies complete solutions to the Mining and Tunnelling industries worldwide.

Address	Coolfore Road, Ardbraccan, Navan, Co. Meath, Ireland
Telephone	+353 4690-73709
E-mail	info@qme.ie
Website	www.qme.ie
Number of employees	25
Year of establishment	1985

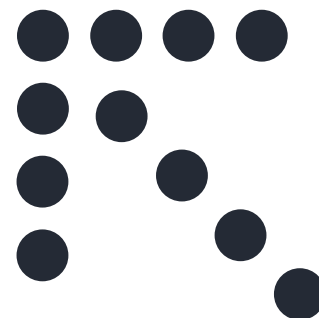




SGS

SGS is the world's leading inspection, verification, testing and certification company. SGS is recognized as the global benchmark for quality and integrity. With more than 97,000 employees, SGS operates a network of over 2,600 offices and laboratories around the world.

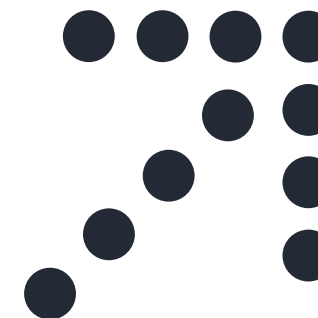
Address	#203 - 950 Powell Street, Vancouver, BC, Canada, V6A 1H9
Telephone	+1 604-629-1890
Website	www.sgs.com
Number of employees	10000+
Year of establishment	1878
Contact	Lawrence T. Ng
Position	VP Minerals Canada
Telephone	+1 604-327-3436



SLR

SLR is a leader in global environmental and advisory services. We work with clients across seven sectors, delivering over 30 technical disciplines from a network of offices in Europe, North America, Asia-Pacific and Africa. As a company with ambitious growth targets, we are keen to extend our pool of talented employees. We are looking for individuals who can bring the right attitude, skills and experience to help us deliver our objectives. Our chosen candidate will be a person that can work in a multi-disciplinary environment and encourages collaboration.

Address	#200 - 1620 W 8th Avenue, Vancouver, BC, Canada, V6J 1V4
Telephone	+1 604-738-2500
Website	www.slrconsulting.com
Number of employees	1200
Year of establishment	1994

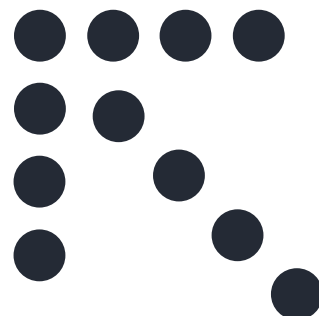




TECK RESOURCES LIMITED

Teck is Canada's largest diversified resource company, committed to responsibly providing products that are essential to building a better quality of life for people around the world. Our business units focus on steelmaking coal, a critical ingredient in steel production; zinc, used to galvanize and protect metals; copper, essential for electronics, power generation and transmission; and energy, necessary to meet growing global demand. Headquartered in Vancouver, BC, Canada, we own or have interests in 12 operating mines, one large metallurgical complex, an oil sands mining and processing operation, and several major development projects in North and South America.

Address	Bentall 5, #3300 - 550 Burrard Street, Vancouver, BC, Canada, V6C 0B3
Telephone	+1 604-699-4000
Website	www.teck.com
Number of employees	4500
Year of establishment	1913

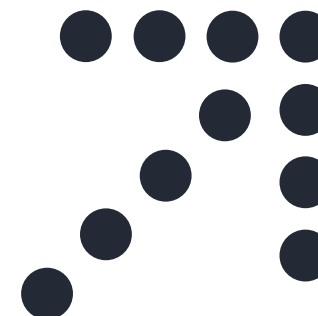


TREVALI

TREVALI MINING CORPORATION

Trevali Mining Corporation (TSX: TV) is a zinc-focused base metals mining company with four commercially producing operations. The Company is actively producing zinc concentrates from its wholly-owned Santander mine in Peru, the wholly-owned Caribou mine in the Bathurst Mining Camp of northern New Brunswick, the 90% owned Rosh Pinah mine in Namibia and the 90% owned Perkoa mine in Burkina Faso. All of the Company's deposits remain open for expansion.

Address	#1400 - 1199 West Hastings Street, Vancouver, BC, Canada, V6E 3T5
Telephone	+1 604-488-1661
E-mail	info@trevali.com
Website	www.trevali.com
Number of employees	200
Year of establishment	2007

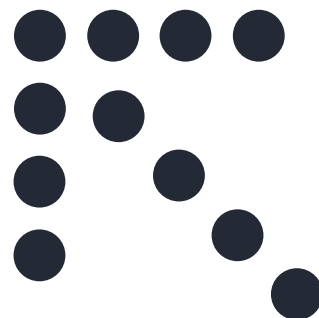




KINGSPAN

At Kingspan, we're on a mission to transform the built environment through inspiration, innovation and insight. As the global leader in high-performance insulation and building envelope solutions for the construction market, our ultimate goal is to improve building performance and contribute to a more sustainable, energy-efficient future for our customers and the environment.

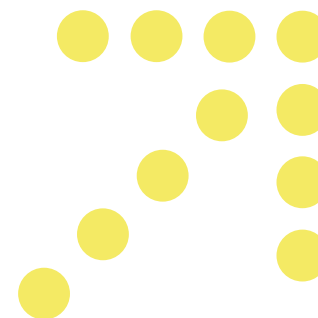
Address	#5202 - 272 St, Langley Twp, BC, Canada, V4W 1S3
Telephone	+1 604-607-1101
E-mail	info.NA@kingspanpanels.com
Website	www.kingspan.com
Number of employees	2000
Year of establishment	1965



AER LINGUS

Aer Lingus is the national airline of Ireland. We operate 62 aircraft on routes to destinations in the UK, Europe and North America and carry 12 million guests per annum. Our mission is to connect Ireland to the world and to become the leading value carrier operating across the North Atlantic. Our home base is Dublin Airport. Dublin Airport is the only major airport in Europe to offer U.S preclearance, which enables passengers to save time on arrival in the U.S by completing all the necessary immigration and customs checks prior to departure. Our guests can choose from over 75 routes in Europe and ten North American destinations with more than 100 onward connections across the U.S and Canada, available with our partner airlines.

Address	Aer Lingus, Head Office Building, Dublin Airport, Ireland
Telephone	+1 516-622-4226
Website	www.aerlingus.com
Number of employees	2300
Year of establishment	1936





AIR CANADA

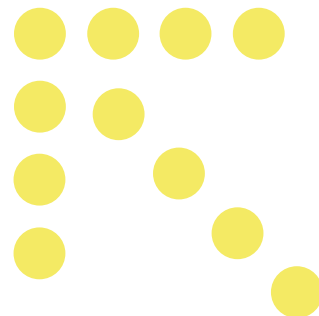
AIR CANADA

Air Canada is Canada's largest airline and the largest provider of scheduled passenger services in the Canadian market, the Canada-U.S. transborder market and in the international market to and from Canada. In 2018, Air Canada, together with its Air Canada Express regional partners, carried nearly 51 million passengers, offering direct passenger service to more than 220 destinations on six continents. Air Canada is a founding member of Star Alliance™, providing the world's most comprehensive air transportation network.



Seasonal non-stop service from Vancouver-Dublin X4 times weekly (Mon/Wed/Fri/Sun) until 14 Oct

Address	6001 Grant McConachie Way, Richmond, BC, Canada, V7B 1K3
Telephone	+1 888-247-2262
Website	www.aircanada.com
Number of employees	10000+
Year of establishment	1937

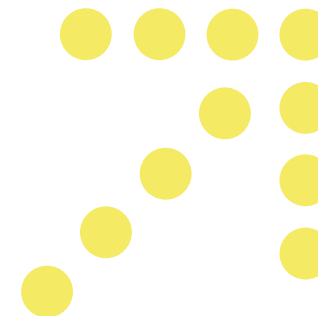


VAN CITY BIKES

Tourism sales, Bike sales, Bike rentals. We target tourists mainly during the busy months. We also offer ski/snowboard rentals in the winter.

Address	#22 - 601 West Cordova Street, Vancouver, BC, Canada, V6J1H1
Telephone	+1 604-559-5450
E-mail	info@vancitybikes.com
Website	www.vancitybikes.com
Number of employees	10
Year of establishment	2019

Contact	Shane Cooke
Position	Owner
Telephone	+1 604-250-3901
E-mail	shane@vancitybikes.com





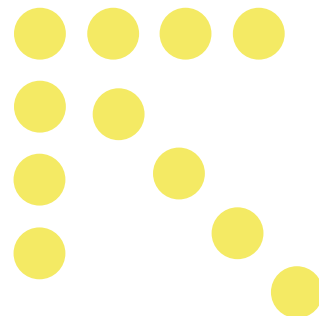
WESTJET

WestJet is proud to be named Best Airline in Canada and one of the best Low Cost Airlines in North America, based on authentic reviews from the travelling public on Trip Advisor, the world's largest travel site. We are one of very few airlines globally that does not commercially overbook. Together with our regional airline, WestJet Encore, we offer scheduled service to more than 100 destinations in North America, Central America, the Caribbean and Europe and to more than 175 destinations in over 20 countries through our airline partnerships.



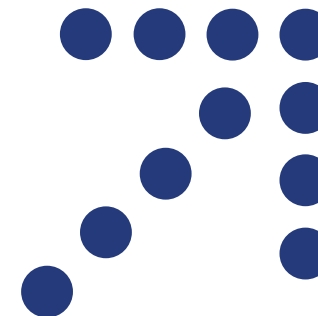
Offers one-stop connecting flights via Calgary to Dublin

Address	3611 Jericho Rd, Richmond, BC, Canada, V7B 1M3
Telephone	+1 888-937-8538
Website	www.westjet.com
Number of employees	6500
Year of establishment	1996



BMO CAPITAL MARKETS

BMO Capital Markets is a leading, full-service North American financial services provider operating in 16 North American offices and 29 worldwide, offering corporate, institutional and government clients access to a complete range of investment and corporate banking products and services. BMO Capital Markets is a member of BMO Financial Group (TSX:BMO)(NYSE:BMO), one of the largest diversified financial services providers in North America.



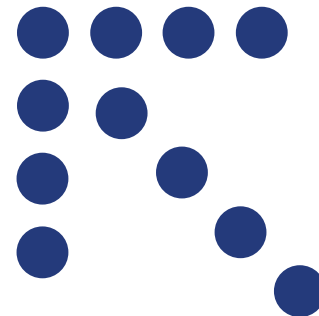
Address	2 Harbourmaster Pl, International Financial Services Centre, Dublin, D01 X5P3, Ireland
Telephone	+353 1-614-7800
Website	www.capitalmarkets.bmo.com/en/
Number of employees	45905
Year of establishment	1817



CARRY IMMIGRATION SERVICES

Regulated Canadian Immigration Consultant - Licensed by The Immigration Consultants of Canada Regulatory Council (ICCRC). Member Number R517388. Located in Vancouver Carry Immigration Services offers professional advice to foreign nationals seeking to qualify and apply for Permanent Resident, Citizenship, Work or Student status legally in Canada. Specialising in Economic Streams such as Express Entry and BC Provincial Nomination Streams in the form of consultations, application reviews and full representation. Also Family Class applications such as Spousal or Common Law Sponsorship applications, Work Permits and Student Permits.

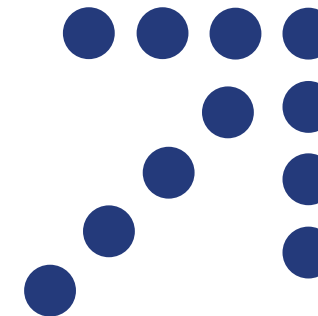
Address	#302 - 1477 East Broadway. Vancouver, BC, Canada, V5N1V8
Telephone	+1 604-726-3236
E-mail	niall@carryimmigration.com
Website	www.carryimmigration.com
Number of employees	1
Year of establishment	2017
Contact	Niall Carry
Position	Owner and Operator
Telephone	+1 604-726-3236
E-mail	niall@carryimmigration.com



DEDANÚ LIMITED

Hemp cultivation, processing and product manufacturing.

Address	Lisnascreen , Glasson, Athlone , Co. Westmeath, Ireland
Telephone	+353 87-3933-777
E-mail	inquiries@dedanu.ie
Website	www.dedanue.ie
Number of employees	4
Year of establishment	2019
Contact	James DeMello
Position	COO
Telephone	+1 604-754-0339
E-mail	james@dedanu.ie

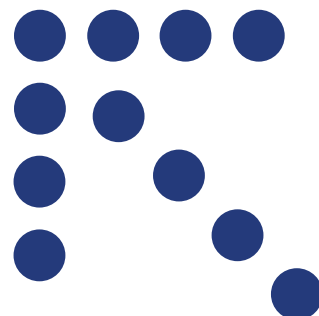




EASYDRY

Easydry is the global, multi award-winning pioneer of the eco-friendly disposable towel. Used by the most forward-thinking hair salons and beauty companies in the world including Ken Picton, Hooker & Young, Andrew Barton and Anne Veck, Easydry disposable towels are more convenient, absorbent, eco-friendly and hygienic than traditional cotton towels or other disposable towels. Even better, using Easydry biodegradable towels is 25% more economical than laundering cotton towels. Easydry is proud to be celebrating ten years of continuous innovation during 2015.

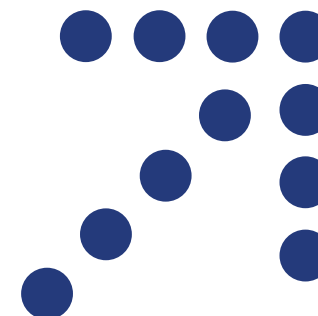
Address	Unit 10, Butterly Business Park, Coes Road, Dundalk, Co. Louth, Ireland
Telephone	+353 1-429381963
E-mail	info@easydry.com
Website	www.easydry.com
Number of employees	6
Year of establishment	2005



FIRSTR8

Business performance consulting; innovation, event management, project management and change initiatives in the sport, recreation and tourism sectors.

Address	3456 Plymouth Road, Victoria, BC, Canada, V8P 4X4
Telephone	+1 778-967-4857
Number of employees	1
Year of establishment	2012
Contact	Martin McElroy
Position	Director
Telephone	+1 778-967-4857
E-mail	martin.mcelroy@first8performance.com

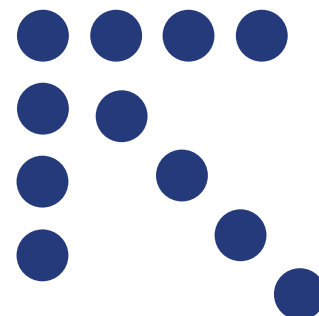




GOWLING

Gowling WLG is an international law firm created by the combination of Gowlings, a leading Canadian law firm, and Wragge Lawrence Graham and Co (WLG), a leading UK-based international law firm. With more than 1,400 legal professionals in 18 cities worldwide, we provide our clients with in-depth expertise in key global sectors and a suite of legal services at home and abroad. We see the world through our clients' eyes, and collaborate across countries, offices, service areas and sectors to help them succeed, no matter how challenging the circumstances.

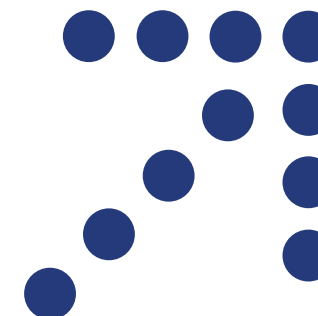
Address	#2300 - 550 Burrard Street, Vancouver, BC, Canada, V6C 2B5
Telephone	+1 604-683-6498
Website	www.gowlingwlg.com
Number of employees	3000
Year of establishment	1887



HAYS RECRUITMENT

Hays is a leading global professional recruiting group, the expert at recruiting qualified, professional and skilled people worldwide, being the market leader in the UK and Asia Pacific and one of the market leaders in Continental Europe and Latin America. Hays operates across the private and public sectors, dealing in permanent positions, contract roles and temporary assignments. With 10,000 staff operating from 250 offices in 33 countries across 20 specialisms, last year we placed around 70,000 candidates into permanent jobs, and around 240,000 people into temporary assignments.

Address	#2150 - 1050 W Pender Street, Vancouver, BC, Canada, V6E 3S7
Telephone	+1 604-648-4297
Website	www.haysplc.com
Number of employees	23500
Year of establishment	1968





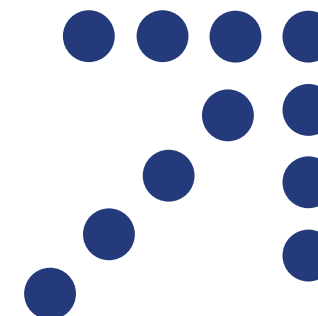
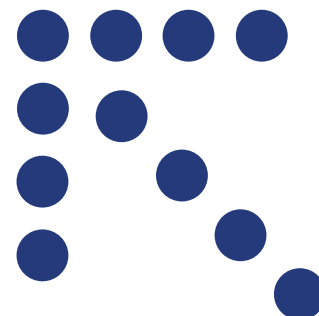
JAZZ PHARMACEUTICALS

A global biopharmaceutical company, is dedicated to developing life-changing medicines for people with limited or no options, so they can live their lives more fully and redefine what is possible. As a leader in sleep medicine and with a growing presence in hematology/oncology, we have a diverse portfolio of products and product candidates in development and are focused on transforming pharmaceutical discoveries into novel medicines. Founded in 2003 and headquartered in Dublin, Ireland, Jazz Pharmaceuticals has a significant corporate presence in Palo Alto, CA, Philadelphia, PA and Oxford, England, with manufacturing facilities in Ireland and Italy.



Headquartered in Dublin with a Vancouver satalite lab.

Address	#250 - 887 Great Northern Way, Vancouver, BC, Canada, V5T 4T5
Telephone	+1 604-7085858
E-mail	investorinfo@jazzpharma.com
Website	www.jazzpharma.com
Number of employees	2500
Year of establishment	1993



JOHNNY GOOLD @ BROWN BROS FORD VANCOUVER

We sell trucks, vans and cars to the masses in the greater Vancouver area.

Address	270 SE Marine Drive Vancouver, BC, Canada, V5X 2S6
Telephone	+1 604-700-9654
E-mail	johnnygoold@brownbrosford.com
Website	www.brownbrosford.com
Number of employees	100
Year of establishment	1930

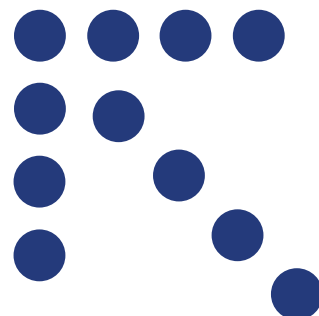
Contact	Johnny Goold
Position	Sales Manager
Telephone	+1 604-700-9654
E-mail	johnnygoold@brownbrosford.com



M SPORT 6 APPAREL

Travel apparel line - 6 Degree Apparel is a global apparel company and home of the air conditioned shirt. The founder is an intentional world traveller. Part of the United We are 1 movement, we create, inspire and curate the United We Are 1 culture. Through our apparel line, we are impacting the world through transformational conversations that bring forth empathetic perspective rather than conflict. As founder of 6 Degree Apparel, with every footprint I make around the world we are proving that we are all much more alike than different. United through empathetic differences. Change will happen.

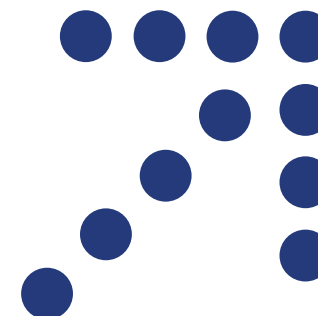
Address	2776 Miners Bluff Road, Monte Creek, BC, Canada, V0E 2M0
Telephone	+1 250-573-4080
E-mail	monique@msport6.com
Website	www.6degreeapparel.com
Number of employees	6
Year of establishment	2014
Contact	Monique Vek
Position	CEO
Telephone	+1 250-573-4080
E-mail	monique@msport6.com



MILES RECRUITMENT

HR is about more than just recruiting. It's intricate, nuanced and vast. HR is where the exciting and organization-defining decisions happen. For over 15 years, Miles has been dedicated to connecting the brightest and best talent with inspiring and driven organizations across Canada. We connect the innovators, the doers and leaders. Miles leads a community of passionate and curious candidates and clients who look to create, inspire and thrive. Miles provides tailored and measured HR solutions for organizations of all types. We do this with efficiency, compassion and care to ensure growth and success for everyone. Learn more by visiting us at Miles.ca

Address	#603 - 55 Water St, Vancouver, BC, Canada, V6B 1A1
Telephone	+1 604-694-2500
Website	www.miles.ca
Number of employees	25
Year of establishment	2003
Contact	Sandra Miles
Position	President/CEO
E-mail	sandra@miles.ca

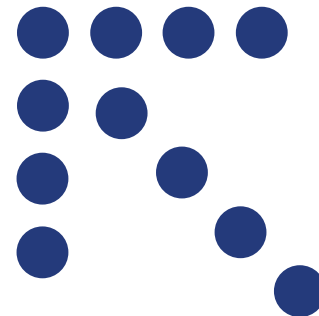




MTEK SCIENCES

MTEK Sciences is a leading consulting company specializing in global health clinical research. Employees are typically medically trained and specialized in a Bayesian statistical concepts. Examples of projects include adaptive clinical trials, large real-world-evidence evaluations, and microsimulations.

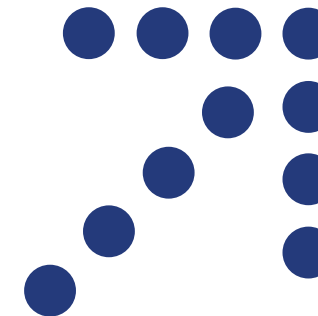
Address	#802 - 777 West Broadway, Vancouver, BC, Canada, V5Z1J5
Telephone	+1 604-294-3823
E-mail	info@mtksciences.com
Website	www.mteksciences.com
Number of employees	20
Year of establishment	2016
Contact	Edward Mills
Position	Founder
Telephone	+1 778-317-8530
E-mail	emills@mtksciences.com



MULTIHOG

Multihog manufactures a range of multi-purpose tractors for various sectors including airports, local authorities, highway maintenance, ground care and construction. Multihog products are renowned for their innovative design, robust build and powerful performance and today are sold in more than 20 countries worldwide through a growing dealer network.

Address	Finnabair Business Park, Dundalk, Louth A91 CY92, IE
Telephone	+353 42-9386738
E-mail	info@multihog.com
Website	www.multihog.com
Number of employees	30
Year of establishment	2008





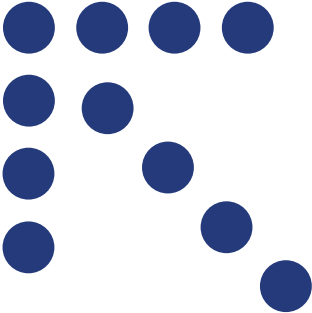
OUTPOST

O'NEILS INTERNATIONAL SPORTSWEAR

Founded in 1918 originally as a manufacturer of gaelic footballs, O'Neill's has grown into the largest sportswear manufacturing company in Ireland. Synonymous with GAA sports, O'Neill's also supply a range of clubs, colleges and schools with rugby, soccer, cricket, handball, netball, boxing and athletics wear.

O'Neill's is a 100% Irish owned company, employing over 800 people in Ireland with manufacturing plants in Strabane, Co. Tyrone and Walkinstown, Dublin. The company is vertically integrated, creating fabrics through state of the art knitting and dyeing facilities, which are sewn, printed and embroidered in house to produce high quality sporting apparel.

Address	Walkinstown Ave. Walkinstown, Dublin, D12 NA7V, Ireland
Telephone	+353 1-429-3500
E-mail	info@oneills.com
Website	www.oneills.com
Number of employees	800
Year of establishment	1918



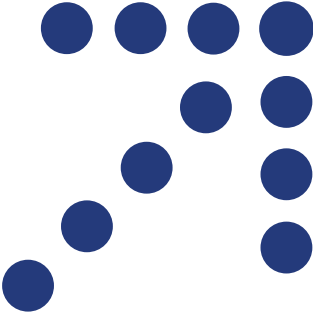
OUTPOST RECRUITMENT

Outpost Recruitment is a boutique Irish-owned recruitment firm for engineering and construction sectors specializing in highly skilled candidates for buildings, infrastructure and industrial projects across Western Canada. We work with Canadian construction, engineering and EPCM clients to provide them with quality candidates across buildings, civil infrastructure and industrial projects. We source candidates locally and internationally and provide support to clients and candidates across immigration and settlement.

Outpost Recruitment is a sister company of Moving2Canada, a free online community to help newcomers to Canada

 Outpost Recruitment is a sister company of Moving2Canada, a free online community to help newcomers to Canada

Address	Vancouver, BC
E-mail	Ruairi@OutPostRecruitment.com
Telephone	+1 778-861-1244
Website	www.outpostrecruitment.com
Number of employees	10
Year of establishment	2012





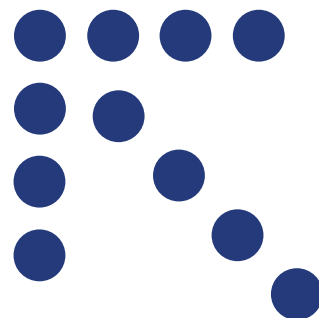
TANORGANIC

TanOrganic is the market leading organic sunless tanning brand that also boasts the accolade of being the world's first and only Eco-certified self-tanning brand. Our brand is also certified by PETA, The Organic Trust, The Ethical Company Organization, The Vegan Society and The Irish Eczema Society to name a few.

Made from completely natural ingredients with no synthetic preservatives, parabens or drying agents, TanOrganic caters for both the retail and professional markets. Its Aloe Vera based formula is ideal for both women and men giving incredible natural looking, radiant results.

Winner of multiple awards, TanOrganic is committed to offering high quality and unique prestige retail products that include our multiple award winning TanOrganic original self tan solution, Oil Arganic moisturising dry oil, Self-tanning oil (a world's first), Tan Erase ultimate exfoliator and our luxury application glove.

Address	TANORGANIC HEADQUARTERS Unit B3 Century Park, Newbridge Industrial Estate, Athgarvan Road, Newbridge, Co.Kildare, W12 FY88 IRELAND
Telephone	+353 0-45-480-820
E-mail	info@tanorganic.com
Website	www.tanorganic.com
Number of employees	12
Year of establishment	2010



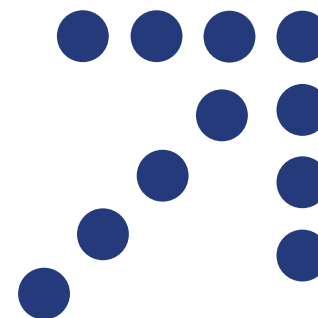
TD SECURITIES

As a leading corporate and investment bank, TD Securities offers a wide range of integrated capital markets products and services. Our corporate, government, and institutional clients choose us for our innovation, execution, and experience.

With more than 4,400 professionals operating out of 15 offices around the world, we help our clients meet their needs today and prepare for tomorrow. Our services include underwriting and distributing new issues, providing trusted advice and industry-leading insight, extending access to global markets, and delivering integrated transaction banking solutions.

We are growth-oriented, people-focused, and community-minded. As an integrated team, we work to deliver value for our clients every day.

Address	One Molesworth Street, Dublin 2, D02 RF29, Ireland
Telephone	+353 1670-2618
Website	www.tdsecurities.com
Number of employees	82038
Year of establishment	1855





TOTAL PRODUCE

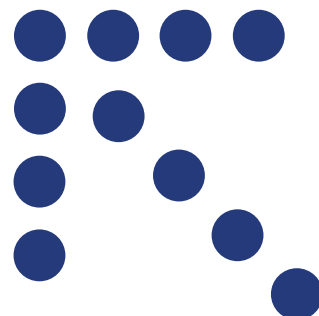
Total Produce is all about growth. We're about growing and sourcing the finest fresh produce, nurturing supply chain synergies, creating value and cultivating partnerships. An ambitious, progressive and accomplished business, Total Produce is one of the world's premier fresh produce providers with operations across Europe, North & South America and India. Growing, sourcing, importing, packaging, distributing and marketing over 300 lines of fresh fruits, vegetables and flowers, the Total Produce group distributes over 360 million cartons of fresh produce to the retail, wholesale, foodservice and processing sectors annually.

A group with a strong pedigree in forging effective strategic partnerships, Total Produce today operates out of more than 120 facilities across some 26 countries, while serving many more.



Acquired Vancouver's Oppenheimer Group, Oppy in 2012

Address	29 Anne St N, Inns Quay, Dublin 7, Ireland
Telephone	+353 1-8872600
E-mail	info@totalproduce.com
Website	www.totalproduce.com
Number of employees	481
Year of establishment	2007

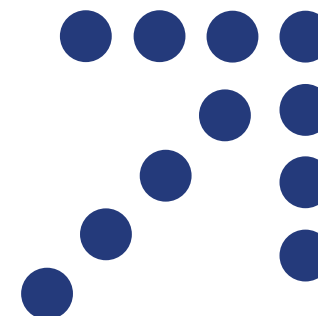


TRIMETRICS PHYSIOTHERAPY CLINICAL PILATES AND COMPLEMENTARY HEALTH

We are Vancouver's only holistic full service clinic offering physiotherapy, Clinical Pilates, Registered Massage therapy and Chopra Certified Meditation.

Address	#307 - 850 Harbourside Drive North Vancouver, BC, Canada, V7P 0A3
Telephone	+1 604-982-0366
E-mail	info@trimetricsphysio.com
Website	www.trimetricsphysio.com
Number of employees	24
Year of establishment	2001

Contact	Siobhan O'Connell
Position	Registered Physiotherapist/ Director
Telephone	+1 604-802-2463
E-mail	siobhan@trimetricsphysio.com



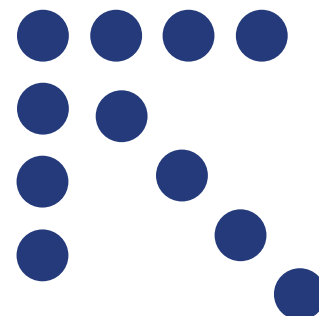


SCOTIABANK IRELAND

Scotiabank is proud to maintain a presence in Ireland. Our subsidiary, Scotiabank (Ireland) Designated Activity Company, carries out the following wholesale banking activities:

Corporate Lending & Treasury Credit
Treasury & Money Markets
Capital Markets
Structured Products

Address	Scotiabank (Ireland) Designated Activity Company
	4th Floor IFSC House, Custom House Quay
	IFSC, Dublin 1, Ireland
Telephone	+353 1-790-2000
Website	www.scotiabank.com
Number of employees	63000
Year of establishment	1832



STATSPORTS

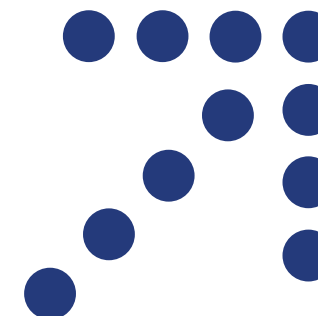
STATSports provide an unparalleled, all-encompassing sports science and performance analysis service within the elite sporting industry. STATSports has advanced the application of sports science within the high profile sporting organizations of our growing client list which includes: Juventus, Manchester United, Manchester City, Liverpool, Arsenal, the Carolina Panthers and the New York Knicks.

Spring 2017 saw the launch of STATSports' revolutionary APEX device. APEX is worn by athletes during training sessions and in matches to collect intricate data on their performance and physical wellbeing. This allows managers and coaches to make decisions to adjust player or team workloads based on the data provided and has transformed the GPS player tracking device landscape.



work with Canada Hockey Women and Canada Rugby both based in British Columbia.

Address	STATSports Group Limited , 2nd Floor Drumalane Mill,
	Newry, BT35 8QS, GB
Telephone	+44 28-3083-3334
E-mail	info@statsports
Website	www.statsports.com
Number of employees	94
Year of establishment	2008



ACKNOWLEDGMENTS

The Ireland-British Columbia Trade Directory has been made possible due to grant funding from the Department of Foreign Affairs and Trade, Ireland.

Special thanks to the Consulate General of Ireland, Vancouver and the Embassy of Ireland to Canada, Ottawa for their continued support.

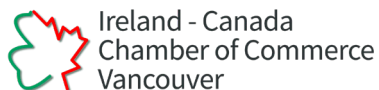
Directory content kindly provided and sourced from the following organizations:

- Cork Chamber of Commerce
- Enterprise Ireland
- IDA Ireland
- Trade and Investment, British Columbia

The project was brought to life by the following team:

- Project Lead: Lar Quigley
- Project Coordinator: Rhonda McDowell
- Design Studio: Loki Creative

For further information please contact:



hello@icccvan.ca

www.icccvan.ca

